

Long-standing technical debt and manual processes slow down how insurers get work done. These challenges hinder customer and distributor experiences—at a time when experience matters most.

# To keep pace with changing customer, competitive, and financial pressures, insurers must operate with greater flexibility and less waste.

Technology advancements are underway, but changing the way work gets done is challenging:



Low-tech, manual processes complicate the way information moves across the enterprise.

Technical debt from legacy systems makes it difficult to leverage new, digital investments.

Unclear ROI creates hesitation around the value of investments.

**THE QUESTION IS:** How do you provide better experiences to customers and distributors, while also minimizing operational inefficiencies?

## Cloud technology should be considered foundational for achieving most digital transformation goals.



of GLOBAL INSURANCE LEADERS SURVEYED said they planned to increase spending on cloud.<sup>1</sup>

ServiceNow simplifies the orchestration of work by unifying your core systems of record on a single platform—without replacing them. Improve experiences for everyone with greater transparency, more efficient processes, and more connected data.



#### REDUCE TECHNICAL DEBT

Unify siloed, legacy systems on one platform so everyone can better leverage data. Drive product innovation with new tools and technology that minimize time to market.



#### IMPROVE WORK

PRODUCTIVITY
Automate middle and
back office processes to
reduce tedious, manual
work. Direct relevant
information to underwriters,
claims processors, and
service agents at the right
time, so they make more

informed decisions fast.



#### MEET CUSTOMERS'

REQUESTS EFFICIENTLY
Empower employees to
move with greater speed
and consistency to fulfill
requests—whether it's
renewals, claims, or any
other matter—with digital
workflows.



### CREATE END-TO-END

VISIBILITY

Coordinate work across
the entire enterprise with
a single system of action,
connecting submissions,
underwriting, claims, and
distribution teams. Teams
work in sync with real-time
visibility into the activities
underway to process requests.

Across key performance metrics, digital leaders in insurance are significantly better positioned than their counterparts, and perform at least twice as better in operational efficiency (54% vs. 20%) and the customer experience (71% vs. 35%).<sup>2</sup>

ServiceNow is the digital platform for modernizing insurance, enabling superior end-to-end experiences for policyholders, agents, service representatives, underwriters, and distributors.

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