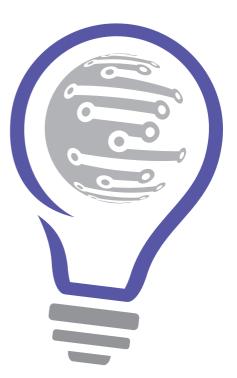


Fintech District

THE ITALIAN FINTECH GUIDE 2018



THE MOST PROMISING FINTECH COMPANIES OPERATING IN ITALY



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Ever since its very first edition. the Salone dei Pagamenti (an initiative promoted by ABI - Italian Banking Association and organised by ABIServizi) was aware of the immense importance and unparalleled opportunity inherent in providing a space conducive to dialogue with the world of fintech. It knew it would be occupying a unique role on the Italian market and helping to bring together technological startups, banking companies, other relevant enterprise and potential investors. The Salone platform, which does not only consist of the actual event but also the network of extensive competence and knowledge serving users throughout the year via various channels of dialogue and information, is a landmark ecosystem for innovative firms dealing in the finance field and payment-services sector, but also for the universe of banking, financial and insurance companies who soon realised its huge potential as leverage for development.

The presence of a special section of the 2018 Salone called "Fintech Goes to Italy", which calls on all Fintech startups and the entire system of enterprise and experts forming a



mainspring for development, is the first outward sign of how the cooperation process between innovative companies can cease to be an isolated initiative and become the leitmotif of a whole industry. This is an open uninterrupted dialogue that encourages everyone to take a forward-looking approach to those development scenarios which are a natural horizon and means to drive growth for both banking companies and startups.

The aim of the Salone dei Pagamenti is to thoroughly explore all aspects of innovation. Companies involved in the payments sector now look to the Salone to become acquainted with the trends and major players of innovation and, again, it is at the Salone that startups meet to talk about new potential markets and challenges. Sights are not only fixed on Italian affairs, but there is a watchful eve on the international landscape too. This world-oriented slant emerges from the participation in the Salone 2018 of an interesting panel of startups, technological companies and speakers who boast experience gained in various sectors of the global market and this promises well for an internationalisation of the innovation process. From this point of view too, the dialogue between banks and fintech triggers virtuous growth patterns.

Innovative ideas emerging from the fintech world relate to both financial services and IT technology, represent solutions in terms of process and

product/service for banks and regard all sectors of banking and financial intermediation, including payment services (instant payment), loans (crowd-funding and peer-to-peer lending), virtual currency, advisory services (robo-advisor), decentralised transaction-validation technology (blockchain or DLT - distributed ledger technology), but also biometric identification systems and advanced instruments aimed at delivering more efficient and effective services (cloud computing to the usage of big data using artificial-intelligence technology).

Over the last few years, collaboration projects have been launched on several fronts between banking companies and fintech, laying new paths leading to development. A productive scheme that has given rise to some interesting solutions such as the creation of new methods to acquire and relate to customers, using increasingly smart accessible technology aimed at boosting customer experience exponentially and leaving behind for ever that communicative and clientproposal approach we could probably best term as "one size fits all". It makes an innovative use of big data aimed at developing increasingly customised services able to meet customer requirements by coming up with proposals based on latent needs. As the Bank of Italy pointed out itself in its report entitled "Survey on the usage of innovative technology as applied to financial services" published at the end of last year. "Fintech involves all sectors of the banking-and-financialservice market, it changes its structure by introducing technological startups and provides a strategic reply to the companies already present on the market". A tactical approach

which requires us to push back the boundaries.

Technological innovation is one of the main areas upon which competition in Europe is based and there have been some real steps forward in this sense. One step ahead has been the new investment plan for digital innovation currently being defined after Horizon 2020 and another is the definition of a tightly organised action plan by the European Commission in March 2018 which includes initiatives designed to spark innovation (such as the creation of Hub and Sandbox within which new Fintech developments can be explored) and cooperation initiatives between Authorities and market players (one example of this is the European Fintech Lab). The ECB is showing an active interest on this issue and the EBA has drawn up a detailed roadmap designed to implement some of the initiatives launched by the European Commission by 2019, taking further steps to recognise and promote best practices on key themes, such as those linked to cybersecurity and consumer protection.

Clearly, we still have a long way to go before we achieve seamlessly shared innovation, but harmonious collaboration schemes with all players involved are a solid base for collective growth that involves everyone: Institutions and Authorities, banking companies, other relevant enterprises, startups and fintech. This is a commitment which looks to the future of the Country, but in the meantime, we have a panoply of interesting paradigms and templates for development to be getting on with. Which we are proud to relate by using our system.



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FINTECH DISTRICT: THE GATEWAY TO THE ITALIAN FINTECH ECOSYSTEM

Fintech is a new and rapidly evolving sector including various forms of technology applied to finance, from platforms to blockchain and artificial intelligence. In this scenario not only are startups involved but also banks and other institutions which are often not taken into consideration. In this day and age, the world of finance is being invested by a real and irrepressible wave of innovation, or even more so radically accelerated by the collaboration between traditional operators and technologically orientated ones. The success of individual operators is now bound in an essential way to the competitiveness of the ecosystem and the Fintech District is born from this vision. Our goal is to contribute to the creation of the banking and financial industry of the future, triggering a co-creative process of new products and services in an evolved ecosystem involving the entire industry.

The Fintech District is an open community whose aim is to become the referral point for the Italian Fintech thus generating added value through the promotion of collaborations, networking and open innovation, as well as bringing with it the aggregation of the main Italian Fintech operators

Fintech District

and the most important partners linked to the entrepreneurial and professional know-how of technology providers and investors.

After just over a year since its comingto-be, the Fintech District has decided to propose, together with the Salone dei Pagamenti, an event which aims to create a time for international analysis and comparison between Fintech. banks, incumbents and investors and can be seen as the main industry event in the whole of the Italian scene. "Fintech goes to Italy" is a thematic course entirely in English offering a number of sessions ranging from meetings to workshops. It is basically a space created specifically to bridge Italian realities and foreign markets. The internationalization of the Italian fintech ecosystem is one of our main objectives. The fact that our community is composed of over 80 members, of which one third are companies whose parent company is abroad and have entered Italy during the last three years, is already a clear sign of exactly how we want to position ourselves. The Fintech District was born as a gateway to the Italian Fintech reality for all international stakeholders interested in our ecosystem.

The idea of suggesting an event like "Fintech goes to Italy", which is all in English and hosts international guests, has been nothing more than fulfilling the wish to reiterate the role we want to play in the panorama of the international Fintech sector. Although this is an isolated initiative our active participation in the Salone

dei Pagamenti is part of a program of continuous activities all focused towards the same objective and opening our eyes to what is going on beyond borders.

In order to oversee the position of access point to the Italian market, we are developing collaborations with the most important Fintech hubs in Europe, such as B-Hive, INNsomnia and LHoFT to just name a few. Last July we also joined 'The Talent Route': the world's first Fintech independent accelerator network coming from all over Europe and Israel. Thanks to the relationships established with the 11 entities involved in the network. and not only with these, it has been possible to draw attention to 4 international acceleration calls in Italy, namely Nesta (UK), Innsomnia (Spain), BHive (Belgium) and Global Pitch Competition (Autriche).

With the conviction that this is the path to be followed in order to contribute to our growth in the country's system, our aim in the coming months is to continue working in order to create cooperative projects which will allow us to face important markets such as the US and Asia. In confirming our role as a gateway to the Italian Fintech reality for all international stakeholders interested in our ecosystem, we are also engaged on other fronts and every day are working to build, expand and strengthen our community. In one year of life we have gone from 23 to 87 members and continue to grow. We are talking about young startups but also large companies. All of them, once they become part of the Fintech

District, are invited to contribute actively and dynamically, by proposing new activities and initiatives, making contributions for the development of knowledge and identifying potential evolutionary lines of the sector and news of the regulatory framework. In addition to internationalization, our main areas of intervention concern know-how, technology and capital. Regarding the first point, we start off from the idea that a good promotion of knowledge of what is going on can facilitate the identification of best practices for entrepreneurs and the adoption of new solutions by customers. For this purpose we organize sector workshops aimed at an open public as well as meeting opportunities to spread the culture of innovation. We have also created a mentorship program dedicated to new businesses and involving professional firms, consultancies and entrepreneurs with successful track records in the sector.

Among our objectives is also that of identifying and promoting best-practices of technological integration between startups and incumbents through the creation of specific matchmaking programs aimed at presenting new solutions which meet specific industry needs.

With regard to raising international capital from companies internalized in the sector, thus fueling the growth of our startups, we organize initiatives such as pitch days and international roadshows within the community and, by the end of the year, we aim at counting at least 100 members.

THE FINTECH DISTRICT AND THE SALONE DEI PAGAMENTI

The collaboration between us and the Salone dei Pagamenti was conceived from a common awareness that the Italian market is still, and has always been perceived as, a local scenario. This collaboration later resulted in the creation of the "Fintech goes to Italy" pathway. In both groups lay the desire to bring an already well-established national event out of our borders to make it known and we also shared the objective of showing that Italy has also something to say in the field of innovation and entrepreneurial fabric. This is why, in occasion of the Salone dei Pagamenti, we have proposed a path aimed at giving international exposure to the entire event, opening up participation and capturing the attention of foreign companies potentially interested in the Italian fintech ecosystem. "Fintech goes to Italy" also aims to offer Italian companies new opportunities to take a look at the European market.

In realizing developing this path, we started by wanting to give the opportunity to participants to pay attention to the most interesting topics and reason using a European mindset and not just a national one. In order to do so, we have created an agenda that involves the participation of players of international relevance who can put forward, to the participants in the Salone dei Pagamenti, a different point of view regarding the market. In creating the pathway "Fintech goes to Italy" we let ourselves be guided by the desire to create something new and unique in the Italian landscape. highlighting the role of the ecosystem and all the people that are part of it as well as underlining the importance

of where exactly they operate in the innovation sector. In constructing the schedule, we have selected themes we believe are of strategic importance for facilitating the growth of the Fintech sector in Italy and beyond. In "Fintech goes to Italy" we will discuss what role the ecosystem and the hubs working in it play and we will also discuss a topic we believe is crucial at the moment: the increasingly necessary dialogue between Fintech and the incumbent. During the meetings proposed during the three days of the Salone dei Pagamenti, we will explore. together with guests of international importance, the challenges and opportunities this sector presents, as well as discussing how venture capital can contribute to the growth of the national entrepreneurial ecosystem. English will be the official language of "Fintech goes to Italy" and of the Fintech District itself. It is our belief that in a global world, such as the one we live in today, if we want to know and seize the opportunities at stake it is strictly necessary to communicate in English. The risk, otherwise, is to be cut off, stay behind, be crushed by the changes that occur in the world of finance and not be updated on worldwide trends. This is something absolutely necessary for companies wanting to achieve success. We are aware that this choice can be seen both as courageous and unpopular, but we are also convinced that it is a decision that contributes in a massively important way to make the Italian Fintech ecosystem competitive internationally because it allows us to address an audience, both Italian and international, which speaks and reads in English and thinks in a global key thus not remaining closed between national borders.

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INNOVATION IN THE NEW FINANCIAL SERVICES ECOSYSTEM

Financial technology or fintech (a branch relating to the digitalisation and dematerialisation of financial services) is storming ahead and gaining credence in ever wider circles. Indeed, it is one of the most significant phenomena of the last few years as well as one of the most important factors for the future of financial, credit and insurance markets, not to mention the entire world economy.

An evolving global ecosystem, morphing competition, rapidly changing technological trends and a fluctuating economic landscape are all factors which have prompted financial-sector players to pursue new directions. Rethinking customer relationships and capitalising on information available have become key drivers for anyone wishing to seize the innovation opportunities present on the new market. In the financial sector, an increasingly amount of attention is being paid to the new paradigm that looks beyond conventional business models and contemplates the possibility of turning a bank into a platform providing access to banking services in all possible guises - a hub which would serve not only for the exchange of money, but also for the transfer of information, services and value. In view of this, it seems highly likely that banking will dramatically change



in the near future and become much closer to users' real requirements and actual needs.

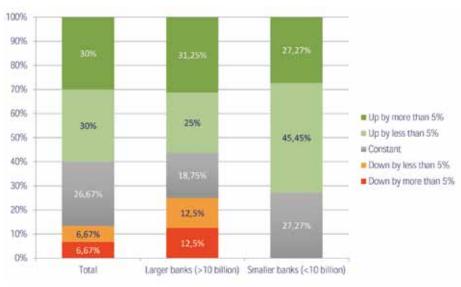
In such circumstances, the value chain of financial services would no longer hinge upon a single entity, but would be built up via a process of add-ons, agreements and information exchanges between fintech banks and non-financial players.

Indeed, ever since the Fintech world arrived on the financial scene, many standard practices in the sector have undergone marked change. In many cases, these new developments have led to a massive shift in the way things work.

So, it would be fair to say that increasing openness and closer interconnection between the various players in the ecosystem can be an effective means to speed up sector growth.

On the basis of fintech evolution patterns in Italy and a survey involving about 140 different cases, it is safe to say that the main areas of interest relate to online-funding platforms as well as initiatives regarding payments, insurtech and loans. In this sense, one good example is the P2P lending platforms which put lenders and borrowers in contact with each other and serve, amongst other things, to increase lenders' chances of obtaining a loan and to allow investors to find new ways to expand their capital. Yet another interesting phenomenon is that of the invoice-trading platforms which allow businesses (especially SMEs) to sell their receivables to third parties. Last but not least, new credit-

FIGURE 1



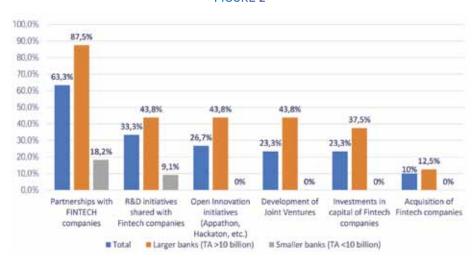
scoring solutions are being thought up which use data from various sources to assess an entity's creditworthiness. For such a future scenario, the development pathway for the 4.0 version of the financial sector must necessarily be underpinned by ongoing technological progress and IT is a key driver in this process. Indeed, IT will be required to undergo a major paradigm shift. On the one hand, it will have to deliver in terms of solidity and security to prevent its current achievements from being eroded. while, on the other hand, it will have to become faster and more agile so it can rise to the new challenges of the digital age with confidence, introducing innovative financial

services.

One indication of what the future holds comes to us from the extent of the investments and IT costs shouldered by banks in Italy which are in excess of € 4.75 billion and still growing. A recent survey conducted by ABI Lab (figure 1) shows that for around 86% of the companies interviewed, the IT budget for 2018 was either the same or higher: 60% of respondents reported having an increased budget compared to the previous year, while in 27% of cases. the trend was stable. Innovation is heavily reliant on information and on our ability to gather, control and extract value from

the huge knowledge base available. In

FIGURE 2



any case, it should be borne in mind that if we are to foster real banking innovation from a data-driven point of view, we must not confine ourselves to (big)-data governance issues or other matters relating to technological evolution. We must focus on the bigger picture and improved organisational set-ups, management models and necessary skills will play a large part in the process. Lastly, keeping tabs on our current areas of technology (such as blockchain and DLTs, artificial intelligence, open banking and robotic process automation) would appear to be of vital importance in this context. In all of this, Fintech is helping us to promote and cultivate new forms of technological innovation and ways of doing business which, in turn, is

generating a series of benefits and new opportunities for consumers, but also for the entire sector of banking and financial services in Europe. It is worth noting, at this point, that Italian banks are no strangers to the world of Fintech. On the contrary, initiatives aimed at creating partnerships with the outside world are ever on the rise. This trend was clear to see from the ABI Lab 2018 report showing to what extent banks prioritised investments into technology.

Indeed, as regards developing new relations with companies from the financial sectors, startups and Fintech (figure 2), over 60% of the banks have already worked to create positive interaction and were aware of the enormous advantages involved. These

can take a variety of forms, including building up international relations and establishing business partnerships to zero in on major initiatives. Similarly analysing the strategies of Italian banks with regard to investments in Fintech and startups, we would like to highlight how the main banking groups have implemented different solutions - dedicated investment funds (both Italian and foreign), targeted investments directly in the capital of several start-ups and commercial partnerships. Furthermore, we would also like to stress how bent players are on accelerating the technological innovation process by using incubators to develop Fintech, international observatories to identify new initiatives and joint research-anddevelopment activities.

The banking sector proposes to support a competitive innovative single digital market, becoming an integral proactive part of a new well-structured ecosystem which boasts a wealth of openings in terms of relationships and business opportunities, but it knows it has to stay on top of all those factors that ensure protection and security for consumers, so that customer trust in the sector not only stays intact but grows.

Therefore, it is necessary for the financial ecosystem to set new initiatives into motion which will help the sector to open up increasingly and it is contemplating the open-innovation paradigm with acute interest.

What is meant by "open" innovation is a whole new mindset and a different interaction mechanism between banks, fintech and stakeholders. It all revolves around entering into collaboration schemes which will unleash new opportunities, reveal new markets and unearth new solutions. This vision rests on a new network system in which a bank is seen to be one part of a wider, extremely powerful and interconnected ecosystem whereby information is shared and mutually acted upon with "third parties".

Therefore, the bank serves as the core of a new model around which various entities (fintechs, research centres, universities, accelerators and incubators) gravitate and each one contributes with its own particular characteristics to create a flourishing environment and to trigger a virtuous innovation cycle.

In order to keep tabs on this immense complex and intricately structured environment, ABI Lab (as instructed by ABI, the Italian Banking Association) has set up a special task force which will be working in these three main directions:

- Sector-specific actions: identifying and promoting actions which will hasten technological innovation in the financial sector. This includes building up relations with national and international institutions (Ministry of Economy and Finance, EBA, EC and EBE)
- Relations with the ecosystem: setting up and empowering a discussion forum for all those involved

in the banking and fintech ecosystem; this includes entering into specific relations and agreements with trade associations, innovation hubs and accelerators

• Fintech Innovation Observatory: using an observatory to analyse and monitor the phenomenon and closely examining all the major innovative fintech thrusts coming from Italy and elsewhere.

The aim of the sector-specific actions implemented by the task force is to foster and hasten innovative processes, technological development and security in the Italian banking sector by stepping up analysis of Italian and worldwide regulations and legislation and promoting a carefully structured coordination process with Italian national and European institutions, the objective being to harmonise regulatory framework. With a view to achieving this aim, a survey has been launched which will ask banks to provide us with their opinion as to the positive and negative factors in the target legislation liable to either aid or hinder new services being actuated by Banks and Fintechs.

Setting up discussion tables and formalising cooperation agreements with the most important associations from the world of fintech will be the first steps taken to create a sound efficient ecosystem (as well as being practical, robust, harmonious and effective).

As regards the research activities conducted by the Fintech Innovation

Observatory, the participating banks indicated Lending, Payments and Wealthtech as areas to be prioritised and asked that specific in-depth investigations and competitive analysis be carried out. Numerous fintech firms focus on these precise areas, offering services which have a greater innovative slant than the traditional ones available on the market. Therefore, it could prove extremely useful for the banks to find out about new opportunities arising from this upcoming scenario so they can develop suitable business models and increase and tailor their investments to hasten innovation.











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- ACTIVE SINCE 2016
- FUND RAISED
- NUMBER OF EMPLOYEES 6
- GEOGRAPHIES GLOBAL



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- ACTIVE SINCE 2012
- FUND RAISED
- € 550 K (SEED ROUND)
- NUMBER OF EMPLOYEES

 33
- GEOGRAPHIES



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FUND RAISED

• NUMBER OF EMPLOYEES 8

• GEOGRAPHIES











• ACTIVE SINCE 2017

• FUND RAISED CHF 450 K

NUMBER OF EMPLOYEES
 8

• GEOGRAPHIES I, CH



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- () OTHERS











• ACTIVE SINCE 2014

• FUND RAISED \$ 21 M

• NUMBER OF EMPLOYEES
25

• GEOGRAPHIES GLOBAL



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access to prototypes and experimental

products and participate directly in

venture investments in start-up.



Via Timavo 34 Milano • Italy



Giacomo Zucco Ceo

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- () OTHERS

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- ACTIVE SINCE 2015
- FUND RAISED
- NUMBER OF EMPLOYEES

 10
- GEOGRAPHIES I, CH

20

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Ivan Pellegrini Ceo

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between 12 and 60 months.

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- ACTIVE SINCE 2013
- FUND RAISED € 4.5 M
- NUMBER OF EMPLOYEES 16
- GEOGRAPHIES



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www.charitystars.com

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- ACTIVE SINCE 2013
- FUND RAISED \$ 3.9 M
- NUMBER OF EMPLOYEES 18
- GEOGRAPHIES I, USA



Circle
White Collar Factory, 1 Old Street
London • UK



Jeremy Allaire Ceo

Circle is on a mission to make it possible for everyone, everywhere to create and share value. We're building a new kind of consumer finance. Unlike existing systems that are closed and proprietary, we use open internet standards and protocols, including blockchain technology, to build our products.

We've already made sending money around the world free and as easy as sending a text with Circle Pay. With Circle Trade, we're market makers for the top crypto currencies and offer OTC trading services. Now, we're expanding our offerings by building a cryptocurrency investment product to enable anyone to buy and sell Bitcoin, Ethereum and other crypto assets. What does that mean for the global economy? It's more open. More inclusive. And more empowering.

- BLOCKCHAIN & CRYPTO
- () LENDING
- CHALLENGER BANKS & PFM
- () EQUITY CROWDFUNDING
- C REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT & RETAIL INVESTMENTS
- PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- (insurtech
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

- www.circle.com/it
- company/circle-internet-financial
- circle
- circlepay
- circlepay

- ACTIVE SINCE 2013
- FUND RAISED \$ 246 M
- NUMBER OF EMPLOYEES 476
- GEOGRAPHIES GLOBAL



Claider is the new insurance claims digital assistance that save 97% of costs.

Claider App offers to insured people a revolutionary user experience: Tap & Claim. It assists, writes and send the claims. It offers 1,600 tips in 140 claim scenarios for any claim, any policy, any insurance.

The Web App ClaiderNET is an insurtech CRM as a service connected to the apps. It optimises the job of all the claim handlers: intermediaries, building managers, fleet managers, loss adjusters, city managers. It's GDPR and IDD compliant with web services for data exchange. Coming soon: policies mobile payment, smart OCR data updating, video and remote adjusting, customised policies quotations, voice claim.





Francesco Bertani Ceo

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- INSURTECH
- TAX MANAGEMENT
-) FINTECH RESEARCH
- () OTHERS

- business.claider.net, claider.net
- in company/claider
- AppClaider
- app_claider
- appclaider

- ACTIVE SINCE 2016
- FUND RAISED € 2,5 M
- NUMBER OF EMPLOYEES
 12
- GEOGRAPHIES



Founded in 2015 by Christian Miccoli and Vincenzo Di Nicola. Conio has developed the first Italian mobile e-wallet for bitcoin trading, based on one of the most innovative security technologies in the world. The Conio Bitcoin Wallet is designed for any type of user and allows to purchase, sell. hold, send and receive bitcoins directly on your smartphone. Users may access their "smart-wallet" via a mobile app designed and developed with the specific goal of simplifying a world that is often still too complicated for the general public. All it takes to start using the Conio Bitcoin Wallet is to download the app on your smartphone (available for Android and iOS). It immediately allows you to check the exchange value of the cryptocurrency and the content of your wallet.

Conio 405 Howard Street San Francisco • USA



Vincenzo Di Nicola Ceo

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 RETAIL INVESTMENTS
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- FINTECH RESEARCH
- () OTHERS

- www.conio.com
- in company/conio
- ConioHQ
- o conio
- conio

- ACTIVE SINCE 2015
- FUND RAISED \$ 7 M
- NUMBER OF EMPLOYEES

 15
- GEOGRAPHIES I, USA



Language Understanding platform

powers high quality chatbots and

platform provides the best practices to

develop, manage and scale advanced

are automatically versioned, giving

in each environment and enabling

performance during development

and improvement cycles are ensured.

Conversate Platform generates large

datasets from few examples, making it

possible to use state of the art algorithms

that are data hungry since the beginning

of the project. The platform is available as

Cloud SaaS, both multi-tenant and single-

conversational interfaces. All resources

transparency on what has been deployed

rollbacks. With regression tests chatbot

natural language interfaces. The

Conversate
Via Calabiana 6
Milano • Italy



Alessandro Vitale Ceo

- BLOCKCHAIN & CRYPTO
-) LENDING
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- REWARD &

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- FINTECH RESEARCH
- (OTHERS

www.conversate.eu

tenant, and On-Premises.

- in company/conversate
- Lf
- 0
- conversate_eu

- ACTIVE SINCE 2016
- FUND RAISED
- NUMBER OF EMPLOYEES

 10
- GEOGRAPHIES I, UK



Coverholder is an Insurtech that aims to simplify, integrate and customize the insurance brokerage process. Founded by professionals with decades of experience in the underwriting (re) insurance sector and in the wholesale placing broker segment. Key element is the proprietary web platform that. through the optimization of the intermediary user experience, makes insurance subscription possible in a few simple steps for the benefit of insurers and brokers. Through an algorithms system and functions integrated, it has been possible to obtain efficiency, drastically reducing the time required for listing and issuing the policy. Services are designed to facilitate multi-channel integration and to allow insurance intermediaries a streamlined "end-to-end" management of the entire supply chain.



Centro Direzionale Milanofiori, Strada 4 Palazzo Q5 Assago Milano • Italy



Feliciano Lombardi Ceo

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- REWARD &

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- FINTECH RESEARCH
- () OTHERS

- www.coverholder.it
- in company/coverholder
- coverholder
- 0
- coverholder

- ACTIVE SINCE 2016
- FUND RAISED
- NUMBER OF EMPLOYEES
 10
- GEOGRAPHIES I, UK

28



Credimi is a lending platform in Milan, Italy, dedicated to Italian companies of any size, which makes the financing of invoices quicker, simpler and more transparent than any other alternative available. Trade credits can be paid in advance online and cleared quickly. without sending documentation and without leaving the office. Credimi's funding creates additional resources for business growth, making the management of working capital faster, more effective and cheaper than traditional banks and factors. It was formed by a team of professionals with experience in finance, technology, risk management and business administration, as well as a group of equity investors, including some of entrepreneurs in Italy.





Ignazio Rocco Di Torrepadula Ceo

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- (insurtech
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- FINTECH RESEARCH
- () OTHERS

- www.credimi.com
- in company/credimi-s.p.a.
- credimiPMI
- 0
- credimipmi

- ACTIVE SINCE 2015
- FUND RAISED € 8 M
- NUMBER OF EMPLOYEES
 35
- GEOGRAPHIES



Credit Data Research (CDR) provides

innovative tools for SMEs to enhance

credit profile and transparency, and

to leverage greater access to export

data and credit behaviour, offering

markets. They use their market-leading

expertise and a unique combination of

models to analyse a company's financial

credit assessments of superior accuracy

and predictive reliability. CDR's Credit

SMEs as they meet the challenges of an

everchanging credit environment and

as they move to access new sources of

Passport and allied services support

their access to finance, to benefit from

better commercial terms by raising their

Credit Data Research

16 Brune Street / Coppergate House
London • UK



Carlo Spagliardi Ceo Italy

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OPEN BANKING

SECURITY & COMPLIANCE

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TAX MANAGEMENT

FINTECH RESEARCH

() OTHERS

• ACTIVE SINCE 2013

• FUND RAISED

• NUMBER OF EMPLOYEES

UK 14, ITA 64

• GEOGRAPHIES

I, UK, FR, DEU, ES



Crowdestate is a real estate financing platform, which offers its members a variety of high-quality real estate investment opportunities. During 20+ years of investments and banking experience the company has met hundreds of clients who would prefer investing into real estate rather than in products pushed by their banks. Unfortunately lack of time, knowledge and financing opportunities become the key obstacle to reach their investment dreams, Starting in 2014, Crowdestate enables everyone to invest in real estate. The platform will create the access to investments that have never been available for ordinary people. The company is empowering a large number of individuals to pool their money and invest in a single real estate

Crowdestate Müürivahe 17-2 Tallinn • Estonia



Loit Linnupõld Ceo

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SECURITY & COMPLIANCE

(insurtech

TAX MANAGEMENT

) FINTECH RESEARCH

() OTHERS

crowdestate.eu/home

in company/crowdestate-eu

crowdestate

project.

o crowdestate.eu

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• ACTIVE SINCE 2014

FUND RAISED

NUMBER OF EMPLOYEES
 8

• GEOGRAPHIES

UK, I, EST, LV, LT, RUS, D

creditdataresearch.com

in company/credit-data-research

f credit-data-research-italia

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credit.

Credit_Data_Res

30



CrowdFundMe is a platform where anyone can invest alongside professional investors in innovative companies validated on the market, early stage startups or more mature ones. Authorized and regulated by CONSOB, the company's goal is to develop good business ideas and offer investors exciting new Italian companies to expand their investment portfolio. Investing in a startup or SME has never been so easy: select the project, analyze the business plan and invest directly from home. All the projects are accompanied by detailed business plans that show why investing, the achieved, the market of belonging and future strategies.

CrowdFundMe

Via Legnano 28 Milano • Italy



Tommaso Baldissera Ceo

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- TAX MANAGEMENT
- FINTECH RESEARCH
- OTHERS

- www.crowdfundme.it
- company/crowdfundme-srl
- crowdfundme
- crowdfundmeit

- ACTIVE SINCE 2013
- FUND RAISED € 400 K
- NUMBER OF EMPLOYEES 6
- GEOGRAPHIES



economy and audience engagement

startups in Italy and Europe it works on

big data, civic and institutional projects,

culture and digital innovation, activism

2013 among Digital Democracy Leaders

by EU Parliament, listed in 2014 as the leading crowdfunding platform in Italy

by Forbes, designated in 2016 by the

influential sharing economy platforms

fostering people' empowerment. With

+6M followers on social media. DeRev

traditional and innovative media and stakeholders by different industries

wanted the company to be part of their

was featured on 3500 articles by

EU Commission as one of the most

and politics, inspiring his vision to the

digital social innovation. Included in

DeRev is a company focused on digital strategies, crowdfunding and social media. As one of the leading sharing

Via dei Mille 1 Napoli • Italy

DeRev

Roberto Esposito Ceo

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- FINTECH RESEARCH
- OTHERS
- www.derevworld.com, www.derev.com
- company/derev

initiatives.

- about.DeRev
- derevofficial
- derevofficial

- ACTIVE SINCE 2012
- FUND RAISED € 1.55 M
- NUMBER OF EMPLOYEES 18
- GEOGRAPHIES **EUROPE**

32



Dejamobile is a Fintech and software

provider specialised in Mobile

Transaction Services. It allows

communications and security

the implementation of proximity

technologies for mobile services in:

control, gift cards, loyalty. Heart of

its offer, ReadyToTap Payment, a

and tokenization technologies.

payment, transport ticketing, access

mobile payment white-label solution

based on HCE (Host Card Emulation)

Compliant with Cloud-Based Payments

specifications from CB, Pure, Visa and

MasterCard, it helps issuers build their

store, online, in-app and P2P payments

the same level of security. It combines

the most advanced technologies and

biometric authentication, wearables).

own mobile wallet which allows in-

with the same user experience and

innovations (NFC, HCE, QR Code,

tokenisation, software security,

dejamobile

4 Avenue de Cambridge

Hérouville-St-Clair • France



Houssem Assadi Ceo

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- www.dejamobile.com
- in company/dejamobile
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- dejamobile

- ACTIVE SINCE 2012
- FUND RAISED € 2.5 M
- NUMBER OF EMPLOYEES
 40
- GEOGRAPHIES

 EUROPE, MENA, S. ASIA



Deposit Solutions is the provider of

the leading Open Banking platform

for deposits connecting banks and

depositors across Europe. It allows

banks to offer attractive third party

accounts. As a result, banks looking

retail infrastructure, and depositors

at another bank. It has a long track

record of successfully working with

mediated deposits in excess of 8B

€. It employs a team of +200 highly

qualified and motivated staff based in

and has local presences across Europe.

Hamburg, Berlin, London and Zurich

banks across Europe and has already

for funding can gather deposits from

new markets and client groups without

having to set up and operate their own

can access best-in-class deposit offers

without having to open a new account

deposit products to their own

customers through their existing

Deposit SolutionsZirkusweg 1
Hamburg • Germany



Ermanno Ciarrocchi Ceo

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- FINTECH RESEARCH
- () OTHERS

- www.deposit-solutions.com
- company/deposit-solutions-gmbh
- Lf
- 0
- depositpioneers

- ACTIVE SINCE 2011
- FUND RAISED \$ 150 M
- NUMBER OF EMPLOYEES 200 500
- GEOGRAPHIES

 15+ COUNTRIES



Diaman Tech develops technological

it professional investors to streamline

reducing financial risks and discover

their investment decision process,

new opportunities in the financial

markets.

solutions for the financial world to help

Diaman Tech Via R. Lombardi 14/4 Marcon (VE) • Italy



Michael Zanon Ceo

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INSURTECH

SECURITY & COMPLIANCE

- diamantech.net
- in company/diaman-tech-s-r-l-
- exante.it
- 0
- softwareExante

- ACTIVE SINCE 2012
- FUND RAISED € 170 K
- NUMBER OF EMPLOYEES
 4
- GEOGRAPHIES EUROPE



Domec is a Collaborative FinTech that develops innovative technologies in payments and value added services arena. With DOMEC Tools™, a proprietary cloud platform, it helps its partners in digital transformation and payment innovation, through a unique and comprehensive offer of value added services. It drives its partners from engineering to launch, in the creation, management and distribution of Closed Loop, Gift Cards, Lovalty, Incentive Programs, Smart Couponing Campaigns, Instant Win Contests, Private Marketplaces, Pin Dispatching, Cashback Systems. With an own product, Belooy that deals with an advanced Card Linking System it is able to convey geo-localized loyalty programs, which creates new merchant engagements for the Bank, value for merchants, savings and great UX for end customers.

Domec S.p.A.
7th Quattro Novembre Square
c/o Copernico Blend Tower
Milano • Italy



Antonio Sorrentino Ceo

- BLOCKCHAIN & CRYPTO
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- www.domecsolutions.com/it
- in company/domec
- Domecsolutions
- 0
- domecsolutions

- ACTIVE SINCE 2014
- FUND RAISED € 2,3 M
- NUMBER OF EMPLOYEES
 27
- GEOGRAPHIES

 I, EUROPE





THE BEST
COLLABORATIVE
FINTECH
COMPANY

www.domecsolutions.com



EasyTax allows you to investigate what

and how many fees you pay, including the list of tax breaks to which you are entitled. You can acquire and save all

your expenses in a secure cloud and

recover your documents at any time. Are you a worker? Pay taxes regularly

without knowing what, why and how

much? Would you like to have a tool

to help you understand how to reduce the tax burden? Easy Tax Assistant is

the App designed especially for you: a

virtual assistant that helps you to better

manage your tax system in a simple and intuitive way and allows you to optimize

you can check your tax thresholds and

Easy Tax Assistant Via Agostino Bertani 6 Milano • Italy

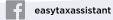


Daniele Pace Ceo

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- () OTHERS







your tax savings.

o easytaxassistant



- ACTIVE SINCE **2017**
- FUND RAISED
- NUMBER OF EMPLOYEES
 6
- GEOGRAPHIES

39

Milano | Roma | Potenza | Valencia

Ebury

Ebury Via Filippo Sassetti 32 Milano • Italy



providing a greater and faster access

to finance, helping them to manage

currency risk and strategically plan

Ebury has traded £12.5B in foreign

- quickly and easily. Regulated as

an Electronic Money Institution by

in new technologies, it is a trusted

partner to clients worldwide. It is a

the fastest growing UK based tech

Fast 50 2017, which recognises

member of TechCityUK's FutureFifty 2017 and the Deloitte UK Technology

the Financial Conduct Authority and

backed by the most respected investors

their approach to overseas payments.

exchange over the past 3 years. It can

process transactions in +140 currencies

Juan Lobato Ceo

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companies.





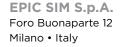


- ACTIVE SINCE 2009
- FUND RAISED \$ 119,3 M
- NUMBER OF EMPLOYEES 730
- GEOGRAPHIES GLOBAL



Epic is the marketplace of the real economy specialised in minibonds, AIM listings and equity deals, private debt, club deals.

Epic's fintech platform represents a bridge between small and medium enterprises (SMEs) and a selected audience made of qualified professional investors. The platform enables the connection, discussion and exchange of information, enhancing an ongoing dialogue between SMEs and investors. As a result, companies can find an alternative source of funding for their growth projects, while investors gain access to a new asset class to enhance their portfolios' yield.





Andrea Crovetto Ceo

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- RETAIL INVESTMENTS

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- (insurtech
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-) FINTECH RESEARCH
- () OTHERS

www.epic.it





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EpicSIMNews

- ACTIVE SINCE 2014
- FUND RAISED
- NUMBER OF EMPLOYEES

 13
- GEOGRAPHIES I, F, UK, D, E, FIN, S, L

40



EU for SME Financing, through the

Syndicated Credit Pooling Platform,

aims at redistributing wealth from the

financial to the real market, as direct

credit to European SMEs that, even if

of financing through Banks.

The Platform is the first "share to

originate" model which does not

aim at disintermediating the Banks

but rather use them as information

brokers, allowing other Institutional

in the financing. The Platform is the

first alternative funding channel to

traditional lending supported by and

managed through the very same Banks.

The Syndicated Credit Pooling Platform,

connecting SMEs, Promoting Banks and

Institutional Investors through a single

instrument, is the first platform "many-

three-many" or "M3M".

www.eu4smef.eu

Investors to eventually substitute them

bankable, do not find adequate sources

EU for SME Financing
Piazza velasca 5
Milano • Italy



Andrea Pinto Ceo

- BLOCKCHAIN & CRYPTO
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- FINTECH RESEARCH

2018

- OTHERS
- ACTIVE SINCE
- FUND RAISED
- NUMBER OF EMPLOYEES
- GEOGRAPHIES
 NOT YET



Euclidea SIM SpA is a FinTech startup providing investment services, for final customers, extremely cost-competitive thanks to technological state-of-theart solutions. The firm is a fully-fledged management company and offers investment services mainly through the Internet. The company is part of the wider Robo-Advisory trend, but different for an original marketing approach, and for the 50-years experience accumulated by his three founders. The cost for the final customer is extremely competitive thanks to cutting-edge technological solutions, a fluid organization and, above all, the elimination of intermediaries. Euclidea has been designed as a scalable investment and support Platform offering its products and services through several distribution channels:

- D2C and B2B
- human and digital
- direct and through partnerships.

Euclidea Via Laura Solera Mantegazza 7



Milano • Italy

Mario Bortoli Ceo

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-) FINTECH RESEARCH
- () OTHERS

- www.euclidea.com
- in company/euclidea
- **EuclideaSIM**
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 - EuclideaSIM

- ACTIVE SINCE 2015
- FUND RAISED € 6 M
- NUMBER OF EMPLOYEES 20
- GEOGRAPHIES

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42



EuroPass is a digital solution,

developed inside WeChat (1° Social

committed to encouraging Chinese

online tickets booking, original local

Europe. It cooperates with various EU

based companies, luxury brands and

solution provider it creates certified

WeChat accounts, define and set up

and "in-store" mob.payment solution

(WeChat Pay, Alipay and all the mobile

digital Chinese wallet) by handling all

payments in Yuan while collecting the

transactions to allow you to accept

targeting Chinese FIT, offer online

cities as strategic partners. As a digital

communication agency and a Payment

marketing and communication strategy

experiences, exclusive VIP services

travelers to experience the charm

of European cultures providing

among luxury brands all around

Network in China with 1B users),

EuroPass
197 Rue de Bercy
Paris • France



Guillaume De Roquefeuil

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- () OTHERS

europasschina.com/en

payment in €/£/CHF.

- in company/europass---欧洲通/
- EuroPass.Paris
- 0





- FUND RAISED € 2 M
- NUMBER OF EMPLOYEES 30
- GEOGRAPHIES GLOBAL



enhance Asset Management and

and Corporate Communication,

Financial Advisory, Investor Relations

Financial Analysis and Family Offices.

actions. Through Artificial Intelligence

and specific topics helpful to financial

decisions (long term alpha generation),

ESG and CSR. Marketing and Sales

proprietary algorithms, FinScience

enables to: select strong and weak

signals both regarding companies

build up alternative indexes (i.e.

smart beta products) redefining

the traditional taxonomy, elaborate

Portfolio Management models and

investment strategies on different

financial assets leveraging both

alternative and financial data.

Foro Buonaparte 71 Milano • Italy



Fabrizio Milano d'Aragona Ceo

- BLOCKCHAIN & CRYPTO
-) LENDING
- CHALLENGER BANKS & PFM
- EQUITY CROWDFUNDING
- C REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT & RETAIL INVESTMENTS
- PAYMENT SOLUTIONS
- () OPEN BANKING
- SECURITY & COMPLIANCE
- INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

- finscience.com/it
- company/finscience-com
- Lf
- 0
- finscienceAl

- ACTIVE SINCE 2017
- FUND RAISED € 1 M
- NUMBER OF EMPLOYEES

 18
- GEOGRAPHIES

44



Freetrade 86-90 Paul Street London • UK



The business model of Freetrade is genuinely free in that dividends are retained by the investor.
Freetrade.io generates profits through

Alpha subscription service that allows instant trades as opposed to trades being executed at the end of play at £10/month. Investors can also perform instant trades without an Alpha subscription for £1 each transaction. Additionally, it rolls in other services such as an ISA for £3 per month without an Alpha subscription.



Adams Dodds Ceo

- BLOCKCHAIN & CRYPTO
- (LENDING
- CHALLENGER BANKS & PFM
- EQUITY CROWDFUNDING
- C REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT &
 RETAIL INVESTMENTS
- () PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- (insurtech
- TAX MANAGEMENT
- FINTECH RESEARCH
- OTHERS



2016

• FUND RAISED £ 4.2 M

• NUMBER OF EMPLOYEES 26

• GEOGRAPHIES EUROPE



GaiaGo Via Filippo Sassetti 32 Milano • Italy



Giorgio Meszely Ceo

- BLOCKCHAIN & CRYPTO
-) LENDING
- CHALLENGER BANKS & PFM
- EQUITY CROWDFUNDING
- REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT & RETAIL INVESTMENTS
- () PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- (i) INSURTECH
- TAX MANAGEMENT
-) FINTECH RESEARCH
- () OTHERS

www.gaiago.com/index.html

Founded in April 2018, the company

is specialized on iOT solutions in the

automotive market. With more than

monthly by black boxes it can support

car dealerships, insurance companies,

fleets and other players with a variety

of personalized services: All in one

It's now developing a community

car sharing and car sharing p2p.

sharing service, regarding residential

The platform will be able to suggest

different mobility solution, instant and

on demand insurance products to the

end user, generating added value for

solutions, Strategic Choice Advisory,

Helpdesk and customer care solutions,

Technical support, Mobile apps, System integration, Process Consulting.

15 million of kilometers registered

in c

stakeholders.

company/gaiago-s-r-l



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y

- ACTIVE SINCE 2018
- FUND RAISED
- NUMBER OF EMPLOYEES
 4
- GEOGRAPHIES

free

freetrade.io



company/freetrade



getfreetrade



freetradeapp



freetrade

46



Gimme5, the first Digital Moneybox in Italy gives everyone the opportunity to access an efficient investment and saving product. It tears down all asset management's barriers and provides the opportunity to save and invest for the future without giving up on hopes, dreams or needs. No hassles, no minimum threshold, no financial jargon. Different goals can be set and reached by saving and investing automatically without constrictions. The service stems from an initiative of AcomeA SGR: an asset management company independent of banking groups which has +50000 customers and around 1.7B€ assets under management. This segment is usually unserved by traditional banks given their cost structure and business model. Gimme5 counts +180000 downloads and +30000 active users with over 23M€ saved and invested.

Gimme5 (AcomeA)

Largo Donegani, 2, AcomeA SGR Milano • Italy



Giovanni Brambilla Ceo

- BLOCKCHAIN & CRYPTO
- LENDING
- CHALLENGER BANKS & PFM
- () EQUITY CROWDFUNDING
- C REWARD &

DONATION CROWDFUNDING

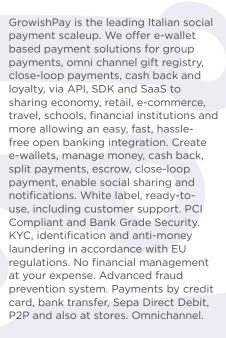
- ASSET MANAGEMENT & RETAIL INVESTMENTS
- PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

- 5gimme5.acomea.it/g5
- in company/gimme5
- 5gimme5
- 0
- gimme5app

- ACTIVE SINCE 2015
- FUND RAISED
- NUMBER OF EMPLOYEES
 12
- GEOGRAPHIES



GrowishPayVia Filippo Sassetti 32
Milano • Italy





Claudio Cubito Ceo

- BLOCKCHAIN & CRYPTO
- (i) LENDING
- CHALLENGER BANKS & PFM
- EQUITY CROWDFUNDING
- () REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT &
 RETAIL INVESTMENTS
- PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- () INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

- growishpay.com
- in company/growish
- growishapp
- 0
- growishcom

- ACTIVE SINCE 2014
- FUND RAISED € 1.2 M
- NUMBER OF EMPLOYEES
 10
- GEOGRAPHIES I, UK

HiPay

HiPay is a global payment provider. We believe that payment goes beyond the processing of transactions. Thanks to a unique and flexible platform, we allow our merchants to get more value from their payment data, whatever the sales channel. We help our clients to optimize their conversion rate, increase their revenue and create unique purchasing experience.

HiPay Via Cosimo del Fante 4 Milano • Italy



Grégoire Bourdin

- BLOCKCHAIN & CRYPTO
- (LENDING
- CHALLENGER BANKS & PFM
- EQUITY CROWDFUNDING
- REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT &
 RETAIL INVESTMENTS
- PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

- hipay.com/it
- in company/hipay
- f
- 0
- hi

hipay

- ACTIVE SINCE 2001
- FUND RAISED
- NUMBER OF EMPLOYEES
 180
- GEOGRAPHIES GLOBAL



House4crowd.it is a real estate equity crowdfunding platform that digitalizes real estate investments. It allows anyone to make investments starting from €500 in a property with higher market returns. Investors can build their own portfolio choosing among different types of property asset. They'll receive a yield from rental income after the deduction of operating costs and a yield from sale proceeds when the property is sold. Each property is valuated by a 3rd party professional team supported by big data, location intelligence analysis to offer the best deal to investors. Investors have online private area to track how investments are performing. H4C does the hard work, sourcing properties, making all documental and technical due diligence, so that anyone can get the benefit of being a landlord.





Francesco Chechile

- BLOCKCHAIN & CRYPTO
- (LENDING
- CHALLENGER BANKS & PFM
- EQUITY CROWDFUNDING
- C REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT & RETAIL INVESTMENTS
- () PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

- house4crowd.it
- company/house4crowd
- f house4crowd.it
- (O)
- house4crowdinfo

- ACTIVE SINCE 2018
- FUND RAISED
- NUMBER OF EMPLOYEES
- GEOGRAPHIES

50

HOUSERS

Housers is a crowdfunding platform

that enable individuals to invest in real

estate projects. Investors can receive

the monthly income from rents and

capital gains by the revaluation of

the property. The bespoke platform

is designed for people who want to

and see real returns. Once they sign

about opportunities, promotions and

have access to the entire community

(+100K users). The company studies all

proposals and conducts comprehensive

selection controls before offering their

clients with just 1 out of 50 projects

company is headquartered in Madrid,

analyzed. Launched in 2015, the

be in control of their investments

up, users can receive information

Housers Calle Alcalá 44, 6ª Planta Madrid • Spain



Giovanni Buono Ceo Italy

BLOCKCHAIN & CRYPTO

(LENDING

CHALLENGER BANKS & PFM

() EQUITY CROWDFUNDING

REWARD &

DONATION CROWDFUNDING

ASSET MANAGEMENT &
RETAIL INVESTMENTS

PAYMENT SOLUTIONS

OPEN BANKING

SECURITY & COMPLIANCE

(insurtech

TAX MANAGEMENT

FINTECH RESEARCH

() OTHERS

www.housers.com

Spain.

in company/housers

HousersCOM

o housers_it

housers_en

• ACTIVE SINCE 2015

• FUND RAISED \$ 5.4 M

• NUMBER OF EMPLOYEES
61

• GEOGRAPHIES I, E, P



Via C. Sella Biella (BI) • Italy

Hvpe



the management of money in everyday

life. HYPE, the first challenger bank of

the Italian scene that sets a new way

to manage money making it easier

to control expenses, purchases and

savings, all through a smartphone

application, was launched in 2015

constant growth that lead HYPE to

reach 100.000 active Customers in

promising fintech market.

inaugurating a path of innovation and

2017 and 500.000 Customers in 2018,

affirming as a leader in the increasingly

Antonio Valitutti General Manager

BLOCKCHAIN & CRYPTO

) LENDING

CHALLENGER BANKS & PFM

EQUITY CROWDFUNDING

C REWARD &

DONATION CROWDFUNDING

ASSET MANAGEMENT &

RETAIL INVESTMENTS

PAYMENT SOLUTIONS

OPEN BANKING

SECURITY & COMPLIANCE

INSURTECH

TAX MANAGEMENT

FINTECH RESEARCH

() OTHERS

www.hype.it

in company/hypeapp

Hype.MoneylsJustaTool

o hypeapp

hype_tw

• ACTIVE SINCE 2014

FUND RAISED

• NUMBER OF EMPLOYEES
30

GEOGRAPHIES



Indigo Via Torino 61, Milano • Italy

Indigo is an artificial intelligence platform that allows companies to automate communication with their users in chat. Using chatbot and machine learning, Indigo allows your business to communicate with customers in an immediate. personalized and efficient way. Companies will be able to: support customers, answering in chat to any request for assistance of users, automatically and in real time wherever they are and at any time: simplify the user experience, allowing customers to ask and interact with products and services via chat as easily as texting a friend; get your audience's attention, starting private and personalized conversations with customers and automatically sending content of interest over time.



Gianluca Maruzzella Ceo

- BLOCKCHAIN & CRYPTO
- (LENDING
- CHALLENGER BANKS & PFM
- () EQUITY CROWDFUNDING
- REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT & RETAIL INVESTMENTS
- PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- () INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- OTHERS











- ACTIVE SINCE 2016
- FUND RAISED € 500 K
- NUMBER OF EMPLOYEES
 9
- GEOGRAPHIES



Kellify is a venture-backed Al company

using artificial intelligence to search

behaviours and their impact on

everyday events to optimally pair

challenge of extracting investment

value from massively complex data.

trading desk in the world delivering

actionable game-changing insights

art, collectibles, wine, sport events,

commodities, and property. Kellify is

committed to the idea that Artificial

should be used to better understand

our oldest and most complex human

systems including economic systems

Intelligence and Big Data can and

on unconventional assets such as fine

Kellify puts the power of Al into

the hands of today's weightest

for correlation between stakeholders'

market-moving information with asset

prices. The company is focused on the

Al shapes ROI

Kellify Via XII Ottobre 2/92 Genova • Italy



Francesco Magagnini Ceo

- BLOCKCHAIN & CRYPTO
-) LENDING
- CHALLENGER BANKS & PFM
- EQUITY CROWDFUNDING
- C REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT &
- RETAIL INVESTMENTS

 () PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- (insurtech
- TAX MANAGEMENT
-) FINTECH RESEARCH
- () OTHERS

www.kellify.com

and unrelated markets.





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KellifyAl

- ACTIVE SINCE 2017
- FUND RAISED\$ 2,33 M
- NUMBER OF EMPLOYEES
 12
- GEOGRAPHIES GLOBAL

54



Kubique is a FinTech company who

is reimaging b2b and collaboration

through innovative digital services

and platforms. Kubique's founders

are managers and entrepreneurs with

pluriennal experience in automotive. ICT

and banking. At the heart of the vision

is the belief that digital technologies

enable a better flow of information.

documents and payments, and that this is the key for creating faster, more

seamless and more effective B2B

services. The company's solutions

include: LendingPlace, Data Analytics

and Scenario Planning and Document

platform that consolidates companies'

systems and our applications into one

central hub, allowing the development

Management Services and Systems;

Kubox: the ultimate integration

of new Enterprise-level solutions.

between banks and companies

Kubiaue Via Monte Peloso 37 Roma • Italy



Alessandro Grande Ceo

- **BLOCKCHAIN & CRYPTO**
- LENDING
- **CHALLENGER BANKS & PFM**
- **EQUITY CROWDFUNDING**
- () REWARD &

DONATION CROWDFUNDING

- () ASSET MANAGEMENT &
- PAYMENT SOLUTIONS

- TAX MANAGEMENT
- () FINTECH RESEARCH
- OTHERS



- RETAIL INVESTMENTS
- OPEN BANKING
- SECURITY & COMPLIANCE
- INSURTECH

 ACTIVE SINCE 2014

- FUND RAISED
- NUMBER OF EMPLOYEES 15
- GEOGRAPHIES

56



Lendix is the 1st SME lending platform in France and continental Europe. It operates in France, Spain and Italy and before the end of the year in Germany and Netherlands. Lendix enables SMEs to borrow directly from individual and institutional lenders without going through banks. Lenders invest their savings usefully and profitably to facilitate the funding of the real economy whilst businesses find new, simple and effective sources of finance independently of banks. In 2017. Lendix is ranked in the KPMG and H2 Ventures Fintech100 for the second consecutive year and is backed amongst others by Partech Ventures, CNP Assurances, Matmut and Decaux Frères Investissements.

Lendix Via Fatebenefratelli 20 Milano • Italy



Sergio Zocchi CEO Italy

- **BLOCKCHAIN & CRYPTO**
- LENDING
- CHALLENGER BANKS & PFM
- **EQUITY CROWDFUNDING**
- REWARD &

DONATION CROWDFUNDING

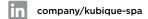
- ASSET MANAGEMENT & RETAIL INVESTMENTS
- () PAYMENT SOLUTIONS
- **OPEN BANKING**
- SECURITY & COMPLIANCE
- INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- OTHERS

it.lendix.com

- company/lendix-italia
- lendix.it
- lendix.it

- ACTIVE SINCE 2014
- FUND RAISED \$ 309.5 M
- NUMBER OF EMPLOYEES 98
- GEOGRAPHIES I, F, E, D, NL

kubique.com







kubique it



Lita.coVia Filippo Sassetti 32
Milano • Italy

LITA.co is the first equity crowdfunding portal specializing in impact investing that brings together common and professional investors with companies that aim to generate a positive social and environmental impact, along with a financial return. LITA believes in investors' growing inclination to take extra-financial criteria into account in their investment choices, and the aim is to reconcile the needs of ethical investors with the financial needs of social entrepreneurs. The platform proposes an alternative to traditional investments, generally not very transparent with respect to the social and environmental consequences that they imply. By creating your account on the website, common and professional investors can invest in projects with a social and environmental impact starting from € 100!



Eva Sadoun Ceo

- BLOCKCHAIN & CRYPTO
- (LENDING
- CHALLENGER BANKS & PFM
- EQUITY CROWDFUNDING
- REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT &
 RETAIL INVESTMENTS
- PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- (INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

- it.lita.co
- in company/lita.co
- f LITA.co_italy
- ita.co_
- litaco_italy

- ACTIVE SINCE 2014
- FUND RAISED € 2.2 M
- NUMBER OF EMPLOYEES 30
- GEOGRAPHIES I, F, B



Mailcoding is your Digital Identity. It's

a personal and customizable code to

information exchange, helping people

misunderstanding exchanging personal

informations between people that using

different alphabet, stop need to change

own business card and stop difficulties

in collecting business cards during fairs

simplify the management of company

up to date information under a secure

and compliant environment with less

customers' master data granting always

and business meetings. Mailcoding,

for the fintech business, aims to

effort for the company itself.

a web-based service that gives you

connect your name, email address,

web sites, and so on. Mailcoding's

connections all over the world in

a fast and unequivocal way. Stop

phone number, social accounts,

mission is to simplify personal

Mailcoding
Via Emilia Ovest 698
Modena • Italy



Giorgio Tinti Ceo

- BLOCKCHAIN & CRYPTO
- (LENDING
- CHALLENGER BANKS & PFM
- EQUITY CROWDFUNDING
- REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT & RETAIL INVESTMENTS
- () PAYMENT SOLUTIONS
- () OPEN BANKING
- SECURITY & COMPLIANCE
- () INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

- www.mailcoding.com
- in company/mailcoding
- mailcoding
- o mailcoding
- mailcode

- ACTIVE SINCE 2015
- FUND RAISED € 250 K
- NUMBER OF EMPLOYEES
- GEOGRAPHIES

58



MamaCrowd Via Timavo 34 Milano • Italy

Mamacrowd is the first Italian equity crowdfunding platform for capital raise and is managed by SiamoSoci, a leading company in the matching between investors and the unlisted world. Thanks to Mamacrowd it is possible to invest completely online in innovative companies (SMEs and startups) preselected by a network of accelerators and incubators, expert partners, promising companies that already bill and innovative businesses validated by the market. Mamacrowd is the 1st Italian platform to have exceeded 10M of capital raised, 1st Italian platform with over 1M funded campaigns. In the first half of 2018 it collected more than the whole of 2017: About 90% is the success rate of the published campaigns.



Dario Giudici Ceo

- BLOCKCHAIN & CRYPTO
- (LENDING
- CHALLENGER BANKS & PFM
- EQUITY CROWDFUNDING
- C REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT & RETAIL INVESTMENTS
- () PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

- mamacrowd.com
- in company/mamacrowd
- mamacrowdcom
- mamacrowdcom
- mamacrowdcom

- ACTIVE SINCE 2016
- FUND RAISED
- NUMBER OF EMPLOYEES

 11
- GEOGRAPHIES



Mangrovia Blockchain Solutions is a

cryptography technology, but that's

not all. Apart from offering full-suite

services spanning Consulting, Smart

Contract development to Tokenization

Models, we are currently growing very

specific blockchain business units from

the ground up. These range between

a variety of industries, such as Energy,

Fintech, Logistics, Supply Chain, Food

Distribution, Crypto Gaming, and Art.

Of the above, notable are the current

trading platform that will aggregate the

industry. Some divisions have also gone

on to become autonomous companies,

namely, Energy (Prosume) and Crypto

efforts by our Fintech division on a

different marketplaces in the crypto

software house specialising in applied

Mangrovia Corso Venezia 54 Milano • Italy



Alfredo Giardina Ceo

- BLOCKCHAIN & CRYPTO
-) LENDING
- CHALLENGER BANKS & PFM
- EQUITY CROWDFUNDING
- REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT &
- RETAIL INVESTMENTS

 () PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- (insurtech
- TAX MANAGEMENT
-) FINTECH RESEARCH
- () OTHERS

mangrovia.solutions

Gaming (Cyberdeck).

- company/mangroviasolutions/
- Lf
- 0
- y

- ACTIVE SINCE 2018
- FUND RAISED € 4,2 M
- NUMBER OF EMPLOYEES
 25
- GEOGRAPHIES EUROPE

60



MEDICI PO Box 473944 Charlotte • USA

MEDICI is a Global research and advisory firm that support innovation and strategy departments of top Financial Institutions. MEDICI partners with FinTech startups by providing opportunities to showcase their leadership in emerging technologies or new experiences through their various media channels, their global incubator/ accelerator partnerships, and their exclusive MEDICI Top 21 FinTech awards covering every region of the world. If you are a growing FinTech startup MEDICI will provide you just the right tools, positioning with the perfect audience, and contextual exposure in the FinTech ecosystem to amplify your company's message and showcase your product and proposition.



Aditya Khurjekar Ceo

- BLOCKCHAIN & CRYPTO
- (LENDING
- CHALLENGER BANKS & PFM
- () EQUITY CROWDFUNDING
- REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT &
 RETAIL INVESTMENTS
- PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- () INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

- gomedici.com
- in company/gomedici
- gomedici
- 0
- goMEDICI

- ACTIVE SINCE 2013
- FUND RAISED \$ 1.8 M
- NUMBER OF EMPLOYEES 50
- GEOGRAPHIES GLOBAL

62

modefinance

modefinance is a Fintech Rating

Agency, certified by ESMA, specialized

in developing digital solutions for risk

assessment and management. Thanks

methodology (Multi Objective Rating

Evaluation), modefinance provides

accurate and transparent credit risk

institution worldwide.

analyses of any company or financial

public financial data and information.

and are provided with a powerful array

of risk analysis tools for the automation

of evaluation procedures. The company

counts key market players across

including insurance companies, banks, corporates, holdings as well as

different countries among its clients,

modefinance technology solutions allow users to easy and deeper access all the

to its Data Science and Al-based MORE

modefinance

Area Science Park, Padriciano 99 Trieste • Italy



Mattia Cipriani Ceo

- BLOCKCHAIN & CRYPTO
- (LENDING
- CHALLENGER BANKS & PFM
- EQUITY CROWDFUNDING
- REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT &
- RETAIL INVESTMENTS

 () PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- () INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

- www.modefinance.com
- in company/modefinance
- modefinance

institutions.

- 0
- modeFinance

- ACTIVE SINCE 2009
- FUND RAISED € 1.4 M
- NUMBER OF EMPLOYEES
 21
- GEOGRAPHIES GLOBAL

63

GLOBAL



MoneyFarm 90-92 Pentonville Road London • UK

Moneyfarm is a digital wealth manager that provides a unique combination of simple investment advice and discretionary management to help people grow their wealth over time. Launched in 2011 and headquartered in the UK, it simplifies investments and offers advice on diversified portfolios to deliver sustainable growth through a range of asset classes. Operating through an online platform, its approach to investment combines human empathy, financial expertise with the efficiency of technology to deliver cost-effective advice and investment solutions to every user. Regulated by the FCA, it is a fast growth company with +30000 active investors and is well backed having secured close to £60M in capital. The company led by Paolo Galvani and Giovanni Daprà, counts 90 qualified background professionals.



Giovanni Daprà Ceo

- BLOCKCHAIN & CRYPTO
- () LENDING
- CHALLENGER BANKS & PFM
- () EQUITY CROWDFUNDING
- C REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT & RETAIL INVESTMENTS
- PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
- (insurtech
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

- www.moneyfarm.com
- in company/moneyfarm
- moneyfarm
- o moneyfarm
- MoneyFarmUK

- ACTIVE SINCE 2011
- FUND RAISED \$ 82.9 M
- NUMBER OF EMPLOYEES 90
- GEOGRAPHIES I, UK

64



Moneymour is a payment method providing instant loans for online purchases: when choosing to pay through Moneymour, the customer can buy now and pay later. The credit decision is traditionally manual almost exclusively based on the customer's credit history: this causes a slow process and imperfect results. Moneymour enriches traditional data by connecting to the customer's the bank account and social accounts, and the algorithm takes a more informed decision in a few seconds.

This way they are helping customers demonstrate their creditworthiness even if they don't have a credit history, doing so with an innovative user experience.

Moneymour Via Angelo della Pergola 7 Milano • Italy



Giacomo De Lorenzo Ceo

- BLOCKCHAIN & CRYPTO
- LENDING
- CHALLENGER BANKS & PFM
- EQUITY CROWDFUNDING
- REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT & RETAIL INVESTMENTS
- () PAYMENT SOLUTIONS
- () OPEN BANKING
- SECURITY & COMPLIANCE
- INSURTECH
- TAX MANAGEMENT
-) FINTECH RESEARCH
- () OTHERS

- www.moneymour.com
- in company/moneymour
- moneymour
- 0
- moneymour_com

- ACTIVE SINCE 2018
- FUND RAISED
- NUMBER OF EMPLOYEES
 18
- GEOGRAPHIES



Motusquo
Parco tecnologico ComoNext,
Via Cavour 2
Lomazzo (CO) • Italy



Giorgio Martelli Ceo

MotusQuo is a p2p lending platform that connects lenders with borrowers cutting out intermediaries, creating a fair market and money for all. A highly automated, fast and easy to use platform and APP, where investors can create a profile and find investment opportunities. Are you looking for a loan? With Motusquo you can get it from real people: no banks or intermediaries. From 1.000 to 25.000 euros: always advantageous rates for a fast and transparent credit, tailor-made for you. Invest with MotusQuo and grow your savings, competitive returns and low risk are ensured. Manage your investments in total freedom, completely online and with competitive commissions. On MotusQuo you are always the one who choose.

- BLOCKCHAIN & CRYPTO
- (i) LENDING
- CHALLENGER BANKS & PFM
- () EQUITY CROWDFUNDING
- C REWARD &

DONATION CROWDFUNDING

- ASSET MANAGEMENT &
 RETAIL INVESTMENTS
- PAYMENT SOLUTIONS
- OPEN BANKING
- SECURITY & COMPLIANCE
-) INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

- www.motusquo.it/index.php
- in company/motusquo
- **f** motusquo
- 0
- hashtag/motusquo

- ACTIVE SINCE 2014
- FUND RAISED € 900 K
- NUMBER OF EMPLOYEES
 7
- GEOGRAPHIES

66



MyCreditService is a fintech that has

the entire working capital cycle, from

factoring to collection. The platform

analysis, with credit management

integrates advanced functions of risk

tools, an invoice trading marketplace

with AI based credit valuation, up to

aimed at improving credit collection.

The platform provides the integration

with the company schedule, allows a

status of the company receivables is

control panel to be launched, where the

displayed with the risk profile based on

credit picture and an updated company

rating classes, a complete view of the

rating through a proprietary dynamic

rating algorithm. The companies can

sell their credit using the integrated

the management of a series of actions

developed the first invoice management

solution, it allows companies to manage

My Credit Service Via Trezzo 34 Venezia • Italy



Enzo Sisti Ceo

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- FINTECH RESEARCH
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mycreditservice.com

marketplace.

- in company/credit-service-s-r-l
- fl
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- y

- ACTIVE SINCE 2014
- FUND RAISED € 500 K
- NUMBER OF EMPLOYEES

 4
- GEOGRAPHIES



GLOBAL
DIGITAL
IDENTITY

B.go della Salnitrara 8
Parma • Italy





MvGDI

DONATION CROWDFUNDING

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RETAIL INVESTMENTS

PAYMENT SOLUTIONS

OPEN BANKING

SECURITY & COMPLIANCE
INSURTECH

TAX MANAGEMENT

FINTECH RESEARCH

OTHERS



MyPass is an Italian company, founded in 2014, which deals with the development of new technologies for access and payment at museums, car parks, water parks, ski slopes, spas, cinemas and many other places. Is the most advanced interoperable solution of identification, access, and payment on the market. It lets you jump the line in different circumstances. MyPass uses an innovative proprietary technology that allows the user to directly access the entrance gates of the approved structures and avoid going to the cash desk to buy the ticket. The MyPass technology, in absence of access gates, allows payments to be made directly to the service delivery point, guaranteeing the best price provided by the operator.





Guia Paganini Ceo

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-) FINTECH RESEARCH
- OTHERS

www.mygdi.it

in company/mygdi

mygdi

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• ACTIVE SINCE 2016

FUND RAISED

• NUMBER OF EMPLOYEES

• GEOGRAPHIES

www.mypass.cc

company/mypass-srl

MyPassApp

o mypass_app/

MyPass_

• ACTIVE SINCE 2014

FUND RAISED

• NUMBER OF EMPLOYEES

10

• GEOGRAPHIES

N26

N26 is The Mobile Bank, N26 has redesigned banking to make it simple. fast and contemporary. Valentin Stalf and Maximilian Tayenthal founded the company in 2013 and launched the initial product in early 2015. Thanks to its fully digital business model, N26 operates on a much lower cost base with lean organisational structures, without IT legacies and without an expensive branch network. N26 passes on these cost benefits to its customers. N26 partners with the most innovative fintech and traditional financial companies to offer its customers bestin-class products such as TransferWise (foreign exchange), Raisin (savings), Clark and Allianz (insurance), auxmoney (credit) and others.

N26 Klosterstr 62 Berlin • Germany



Valentin Stalf Ceo

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- INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- OTHERS

- n26.com/it
- company/n26
- N26IT

- ACTIVE SINCE 2013
- FUND RAISED \$ 212.8 M
- NUMBER OF EMPLOYEES 250 - 500
- GEOGRAPHIES **EUROPE**



companies and law enforcement

procedures by assessing the AML

it provides advanced, unique

risk of your crypto-financial assets.

For law enforcement investigations,

features for criminal investigations

and intelligence gathering. Using

proprietary technologies Neutrino

develops solutions for monitoring,

flows across multiple blockchains,

providing actionable insight on the

whole ecosystem. Founded in 2016 by a team of cyber security specialists with

30+ years of experience in the field of

technology exploitation and intelligence

analyzing, tracking cryptocurrency

agencies. "XFlow nSight" has special

features to support your compliance

Neutrino Plostad Marshal Tito 35/2-1 Kumanovo • Republic of Macedonia



Giancarlo Russo Ceo

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- INSURTECH
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

www.neutrino.nu

gathering.

- company/neutrino-s.r.l.

- ACTIVE SINCE 2016
- FUND RAISED
- NUMBER OF EMPLOYEES 10
- GEOGRAPHIES **GLOBAL**



Nike Group Via Savona 70 Milano • Italy

NIKE is a consulting company, specialized in design of internal control system for financial institutions and in supporting the update of internal processes to cope with external regulations. As a RegTech Company, transforming Internal Governance systems is the craft. Over the last 20 years it helped his customers within the banking, insurance, financial, large corporate sectors. NIKE designs new models and tools for governance, biz, and control functions, harnessing the potential of the most innovative technologies. They work using a modular and flexible customer approach with data, professional services and technology, with 3 dedicated Biz. lines. Regulatory Services, Consulting & Solutions, Security & Innovation can merge their regulatory, functional and technological skills to satisfy clients.



Carlo Giaj Levra Ceo

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- ACTIVE SINCE 1995
- FUND RAISED
- NUMBER OF EMPLOYEES 165
- GEOGRAPHIES



solutions for major European banks.

Thanks to a multidisciplinary team of

industry, the company helps Banks to

accelerate the digitalization of their

and supplied by Opentech, is one of

the most complete on the market.

The solution includes both a Wallet

server accessible via API, with 99.9%

guaranteed availability SLA and 24x7

support, and Wallet apps for iOS and

designers and engineers with deep

Opentech Viale Luigi Schiavonetti 286 Roma • Italy



Stefano Andreani Ceo

- **BLOCKCHAIN & CRYPTO**
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- OTHERS

www.opentech.it

- company/opentech-com
- OpentechENG

- ACTIVE SINCE 2003
- FUND RAISED
- NUMBER OF EMPLOYEES 33
- GEOGRAPHIES I, A, CH

72 73





Android.











Oval is the first solution that allows

economy, to finally get some sense

financial solution for everyone, that

speaks to the new generation of

the digital natives of the on-demand

of their finances, and become money

wise. Oval's vision is to create a simple

workers, with flexible income, variable

products. At Oval they are committed

to financial inclusion, education and

tracking of everyday expenses, and

on the savings account, no hidden

encourage savings based on personal

life habits. Oval partners provide bank-

level security with unlimited guarantee

fees and full control over privacy. Oval

was launched in 2016, and is based in

London, UK and Turin, Italy. Learn more

fairness, and therefore they help

expenses and limited access to financial

Oval Money

Flat G 88 Philbeach Gardens, Earls Court London • UK



Benedetta Arese Lucini Ceo

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- **CHALLENGER BANKS & PFM**

- RETAIL INVESTMENTS
- OPEN BANKING
- SECURITY & COMPLIANCE
- TAX MANAGEMENT

www.plick.eu



Plick

Plick is an innovative service for

payments developed by PayDo to

revolutionize the user experience of

European Banks customers, enabling

of new apps or accounts, it can also

be used as a substitute for the check.

The service is offered to all the Banks

the SEPA area, to be easily integrated

private transactions only knowing the

addressee's email or mobile number.

a payment extension, guaranteeing

With Plick you can agree with the payee

now a future and irrevocable collection

date. Plick assures the simplification of

centrality of the bank account, without

the payment user experience and the

disintermediating the bank.

into their online and Mobile Banking platforms. Plick allows business and

and the Payment Institutions within

them to pay everyone without the need

officialplick

plick eu

Plick Viale Regina Margherita 30 Milano • Italy



Donato Vadruccio Ceo

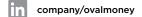
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- OTHERS

www.ovalmoney.com/it

at www.ovalmoney.com



ovalmoney

ovalmonev

ovalmoney

 ACTIVE SINCE 2016

 FUND RAISED \$ 2.7 M

 NUMBER OF EMPLOYEES 39

• GEOGRAPHIES GB, I

 ACTIVE SINCE 2017

FUND RAISED

 NUMBER OF EMPLOYEES 5

 GEOGRAPHIES **EUROPE**

PRESTACAP

PrestaCap Ltd 8 Devonshire Square London • UK

PrestaCap is an online lender specialized in invoice financing and business loans for SMEs in Italy and Germany. Through its proprietary platform, SMEs have direct access to capital of professional and institutional investors in a fast and convenient way. The company is the first truly pan-European lender for SMEs. Thanks to the fund-to-peer model, investors can easily access a newly established and rapidly asset class while achieving solid geographic and sectorial diversification. PrestaCap is not a bank, it is a far simpler and efficient solution allowing investors to lend directly to SMEs meaning lower fees and better terms for both. It is an operator regulated by the FCA in the United Kingdom and the CSSF in Luxembourg as well as being a financial operator recognized by CONSOB in Italy.



Christian Nothacker

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- (LENDING
- CHALLENGER BANKS & PFM
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- () OTHERS

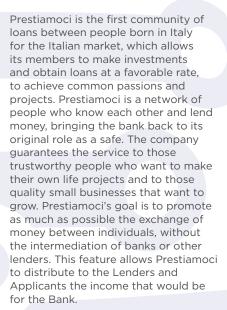
- prestacap.com/it
- in company/prestacap
- prestacapIT
- 0
- PrestaCap

- ACTIVE SINCE 2015
- FUND RAISED
- NUMBER OF EMPLOYEES
 22
- GEOGRAPHIES I, D

76



Prestiamoci Foro Buonaparte 12 Milano • Italy





Daniele Loro Ceo

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- OTHERS

- www.prestiamoci.it
- in company/prestiamoci
- Prestiamoci
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- prestiamoci

- ACTIVE SINCE 2009
- FUND RAISED € 7,1 M
- NUMBER OF EMPLOYEES
 10
- GEOGRAPHIES



Rationis Via Filippo Sassetti 32 Milano • Italy



Marco Vicinanza Ceo

Rationis is a highly specialized boutique with a strong technological vocation who offers both advisory services and innovative application solutions to financial institutions looking for an innovative and effective answer to their needs in terms of construction and monitoring of financial portfolios. Rationis is born attracting and coagulating around itself professionals and academics with long experience and significant reputation on the issues of financial portfolios management, and risk management, with the common objective of giving an innovative and effective response to problems and critical issues of financial institutions. Rationis is therefore aimed at all financial operators such as banks. asset management companies, pension funds, insurance companies, and asset managers.

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- (TAX MANAGEMENT
- () FINTECH RESEARCH
- OTHERS
- ACTIVE SINCE 2017
- FUND RAISED
- NUMBER OF EMPLOYEES 2
- GEOGRAPHIES



Revolut launched in July 2015 with a

punchy mission: to turn the financial

Revolut, users can set up an app-based

current account in 60 seconds, spend

abroad in over 150 currencies with no

fees, hold and exchange 25 currencies

international money transfers with the

in-app and send free domestic and

real exchange rate. Since July 2015,

London-based Revolut has signed up over 2.5 million customers across

Europe, processed more than 150

million transactions and has a total

transaction volume of over \$22 billion

\$336m from some of the most notable

investors including DST Global, Index

Ventures, Balderton Capital and Ribbit

to date. Revolut has raised a total of

banking sector on its head. With

Revolut 4th Floor, 7 Westferry Circus London • UK



Nik Storonsky Ceo

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- LENDING
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- FINTECH RESEARCH
- () OTHERS

www.revolut.com/it

Capital.



RevolutItalia

revolutapp

RevolutApp

- ACTIVE SINCE 2015
- FUND RAISED \$ 336.4 M
- NUMBER OF EMPLOYEES 480
- GEOGRAPHIES **GLOBAL**

rationis-tech.com

company/rationis-srl

78



RiskAPP is the leading technology

provider owning the all-in-one risk

industry. Conceived to support and

management platform for the insurance

improve underwriting, claims, sales and

technical decisions, RiskAPP offers risk

data and analytics, consultation and

develops software to assess business

the risks of SMEs and provides the

opportunities to mitigate or transfer the risks to the insurance industry.

Its proprietary algorithm computes

the risk profile based on many data

sources, simulates the economic losses

caused by named risks and compares

the results to identify industry's best

chosen by the leader insurer and re-

insurer and serves the development

practices. The company has been

risks. The RiskAPP's solution highlights

Risk App Via Martiri della Libertà 19 Conselve (PD) • Italy



Federico Carturan Ceo

- BLOCKCHAIN & CRYPTO
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- () OTHERS

www.riskapp.it

banks on a global level.

- in company/riskapp
- riskapplications
- riskapplications
- riskapp_it

- ACTIVE SINCE 2015
- FUND RAISED
- NUMBER OF EMPLOYEES

 6
- GEOGRAPHIES GLOBAL



SalaryFits is focused on empowering individuals through their salaries. By leveraging the existing relationship that employees have with their employers, it allows different ranges of providers to offer fairer financial products to employees if compared to the ones available in the market. It connects the product offerings from financial institutions to consumers through the payroll of companies, providing realtime employees' information (basic profile data, salaries, employment status...) as well as allowing financial providers to collect payments/ instalments directly from the salaries. Its cloud-based platform currently manages products that improves the financial well-being of 5M families every month, manages + \$22B worth contracts, and offers products from +70 financial institutions globally.





Délber Lage Ceo

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- FINTECH RESEARCH
- () OTHERS

- www.salaryfits.com/it
- in company/salaryfits
- SalaryFits
- 0)
- **Salaryfits**

- ACTIVE SINCE
 MARCH 2016
- FUND RAISED € 1.25 M
- NUMBER OF EMPLOYEES
 50 100
- GEOGRAPHIES

 BR, MX, GB, IN, PT, I



Sardex is an integrated circuit based

and payments, designed to facilitate economic relations between economic

entities operating in a given territory,

on multilateral netting of credits

Sardinia. Sardex.net is a new way

of rethinking the local economy:

supported by group strength and

companies finance each other at zero interest, the wealth remains on

mutual trust. Within the circuit, the

the island and local productions are

sustainable development models are

encouraged. Companies taking part

other interest-free by using digital

in this additional market, finance each

credit for their payments with the value

of an euro (1 SRD=1 EURO) that may be

preferred. Goods tourism is limited and

interconnected, collaborative.

Sardex

Via Serra 44, Serramanna Medio Campidano • Italy



Gabriele Littera Ceo



CHALLENGER BANKS & PFM

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O INSURTECH

○ TAX MANAGEMENT

FINTECH RESEARCH

OTHERS

www.sardex.net

company/sardexnet/

spent inside Sardex.net.

sardex.net

sardexnet

sardexnet

• ACTIVE SINCE 2009

• FUND RAISED € 3 M

• NUMBER OF EMPLOYEES **70**

• GEOGRAPHIES



Satispay Via Filippo Sassetti 32 Milano • Italy

Satispay is a smart payment platform that enables individuals to pay in affiliated stores (online and offline), exchange money with friends and set aside small amounts of money. Businesses can accept payment from customers by integrating their instore payment application to their smartphone, tablet, and PC systems. The company also offers e-commerce plugins and customized links for online stores to receive payments. Satispay has also integrated with PagoPA for the payment of fines, taxes, stamps and health tickets, which can be made directly from the Services section within the app, where it is also already possible to top-up phone credit with Italy's main operators.



Alberto Dalmasso Ceo

BLOCKCHAIN & CRYPTO

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SECURITY & COMPLIANCE

INSURTECH

TAX MANAGEMENT

FINTECH RESEARCH

() OTHERS

www.satispay.com/it

in company/satispay

satispay

o) satispay

satispay

• ACTIVE SINCE 2013

FUND RAISED\$ 50.8 M

• NUMBER OF EMPLOYEES 80

• GEOGRAPHIES



SlimPay, a Payroll Subscription

Specialist, offers a recurring-payments

platform that allows businesses of

all sizes to reduce their dropout rate

and get paid faster with direct debit.

processing recurring payments, it offers

It manages SEPA direct debit in 34

countries in Europe. In addition to

a state-of-the-art smart screening

reduce risk to merchants, as well as

signature service. SlimPay serves

+2000 customers, including both

credit card processing and electronic

large companies such as EDF and SFR,

International Organizational Funds such

as UNICEF, brands such as Mondadori

and Bridgestone, and startups such as

Deezer, TripAdvisor, Younited Credit and Wekiwi. The company has +65

direct debit specialists in 6 countries

(France, Germany, UK, NL, Spain, Italy).

algorithm to prevent fraud and

Slim Pav 12 rue Godot de Mauroy Paris • France



Jerome Traisnel Ceo

- **BLOCKCHAIN & CRYPTO**
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- () FINTECH RESEARCH
- () OTHERS

- www.slimpay.com/it
- company/slimpay
- SlimPay
- O.
- SlimPay

- ACTIVE SINCE 2010
- FUND RAISED € 15 M
- NUMBER OF EMPLOYEES 70+
- GEOGRAPHIES **EUROPE**

84



SMARTIKA Via Filippo Sassetti 32 Milano • Italy



as a payment institution. Consistent with the principles underlying Social Lending, through Smartika Borrowers and Lenders are put in touch and can interact with the sole mediation of the web platform, without the need of traditional intermediaries. This makes possible advantages for both: lower

average interest for Borrowers and

higher average interest for Lenders.



Rosy Alaia Ceo

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- www.smartika.it/it
- company/smartika-spa
- Smartika.it
- Smartika it

- ACTIVE SINCE
- NUMBER OF EMPLOYEES
- GEOGRAPHIES

85

2012

FUND RAISED

SØISY

Soisy is an Italian Payment Institution offering instalment payments at point of sale (POS). Its technological solution perfectly suits ecommerce and online payment gateways, because they offer them lending online application that is: *easy to integrate via plugin or API. *mobile responsive. *minimal with max 2 mins to yes/no. Loans are financed in a marketplace by private investors. This results in lower interest rate for buyers and in good returns for investors. They have grown 5x in the last year. which means +20% month on month or + 500% on previous year. Specialties: Payments, fintech, e-commerce solutions, buy now pay later, investments, peer-to-peer lending.

SoisyVia Filippo Sassetti 32 Milano • Italy



Pietro Cesati Ceo & Co-Founder

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- FINTECH RESEARCH
- () OTHERS



- in company/soisy/
- soisy.it
- o soisy.it



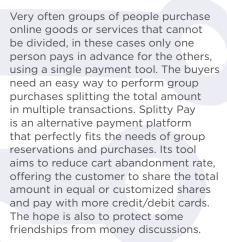
• ACTIVE SINCE 2015

- FUND RAISED € 2.181 M
- NUMBER OF EMPLOYEES

 17
- GEOGRAPHIES



SplittyPayVia dei Prati 38
Vergiate (VA) • Italy





Alberto Porzio

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- PAYMENT SOLUTIONS
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- (insurtech
- TAX MANAGEMENT
- FINTECH RESEARCH
- () OTHERS

www.splittypay.com

- in company/splitty-pay
- SplittyPay
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- ACTIVE SINCE 2015
- FUND RAISED € 210 K
- NUMBER OF EMPLOYEES

 5
- GEOGRAPHIES

86



Spreadoff is an innovative SAS platform for P2P currency exchange targeting international travellers. By using its system, the company can bypass banks, slash costs and provide a better user experience. An innovative way of exchanging currency around the world. with no costs of exchange. All you need to travel at your fingertips; a tool to pay and transfer money in a fast and easy way. Spreadoff connects demand and supply of currency exchange offering zero spread cost to its users. It's easy. it's safe, it's immediate - no banks needed! Engage, exchange, enjoy your trip.





Davide Guarnieri Ceo

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 ACTIVE SINCE 2016

FUND RAISED

 NUMBER OF EMPLOYEES 4

 GEOGRAPHIES I, GB

88



□life

Squarelife is a young company that

emerged in 2013 from Finterlife - a

is to take over and manage runoff

Squarelife develops innovative,

former insurer of Finter Bank Zurich.

As a result, Squarelife's strategic focus

assets. Since the end of 2015, Squarelife

has been writing new business, which

gives it a further strategic orientation.

flexible and cost-effective insurance

solutions for partners in the European

Economic Area. In order to guarantee

avoid complexity, they generally waive

the highest possible collateral and

interest rate guarantees. Squarelife

customers and society and therefore

partners. Therefore, any kind of sales

is aware of its responsibility to its

places very high demands on its

products and processes. This also applies to the selection of business **Square Life** Landsstrasse 33 Rigell • Germany



Oliver Ohl Ceo

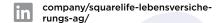
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pre-financing is waived.









 ACTIVE SINCE 2013

FUND RAISED

 NUMBER OF EMPLOYEES 6

 GEOGRAPHIES **EUROPE**



Stamplay 727-729 High Road London • UK

Stamplay is a low code platform that enables organizations to build high value business process spanning multiple cloud services. The platform provides enterprise integration, process automation, and a citizen experience, enabling business users and IT to collaborate in order to build, operate and roll out automations. Stamplay is the development platform for an API connected world. Its technology drastically reduce the development, deployment and management effort. Services provided are a visual engine for rules and integrations to create the server-side business logic of the app, and tools and a reliable cloud infrastructure to model and manage users and data.



Giuliano Iacobelli Ceo

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- stamplay.com
- company/stamplay
- stamplay
- stamplay
- stamplay

- ACTIVE SINCE 2012
- FUND RAISED \$ 777.6 K
- NUMBER OF EMPLOYEES

 10
- GEOGRAPHIES GLOBAL



Swascan is the first Italian CyberSecurity platform completely in Cloud, SaaS and Pay for Use. Our services allow to identify, analyze and solve all the vulnerabilities related to websites, web applications, networks (any device associated to an IP address) and source code. Our services ensure the technologic assessment required by GDPR and lead companies towards legislative compliance. Swascan's four main services are Vulnerability Assessment. Network Scan, Code Review, GDPR Self-Assessment. All the key products aim to test and verify the weaknesses of third-parties applications, preventing data-loss, and analyze the quality standards of company's network security, its compliance, internal policies and procedures, overall quality and the security of source code.



Swascan

Via Roma 55, Cassina De Pecchi Milano • Italy



Riccardo Paglia Ceo

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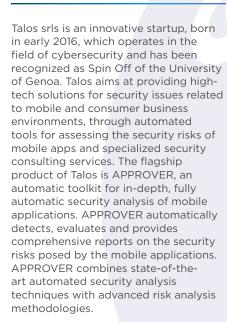
- www.swascan.com
- in company/swascan
- **Swascan**
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- swascan

- ACTIVE SINCE 2016
- FUND RAISED € 600 K
- NUMBER OF EMPLOYEES 8
- GEOGRAPHIES

90



Talos Via Magliotto 2 Savona • Italy





Luca Verderame Ceo

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- www.talos-sec.com
- in company/talos-s-r-l-s-
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- ACTIVE SINCE 2016
- FUND RAISED
- NUMBER OF EMPLOYEES
 4
- GEOGRAPHIES



TaxMan is a mobile app for italian freelance workers, which includes invoicing, tax calculation and tax filings. Do you have a VAT number? With Taxman you can save invoices, compute taxes, discover deductions and prepare the tax declaration. Keep track of all tax deadlines. The Tax Calculation section gives you an immediate and extremely accurate estimate of the tax due, so you will always know in real time what the net result of your business is. Not sure how to invoice an entry or record an expense? Do you have any other doubts? No fear. With TaxMan you will have an accountant in chat within the app. Just access the "Support" section and report your problem to receive an answer within a few hours.





Alessandro Chirchiglia CEO (Co-Founder)

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- www.taxmanapp.it
- in company/tax-man-app
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- ACTIVE SINCE 2017
- FUND RAISED
- NUMBER OF EMPLOYEES

 10
- GEOGRAPHIES

92



The Social Lender Corso Vercelli 5 Milano • Italy



Silvano Salandin Ceo

The Social Lender is a peer-to-peer lending business platform that allows applicants to obtain funding from private and institutional investors, in order to support growth and development of their business and their projects, and where lenders can invest in security actively intervening in the Royal Economy. The Social Lender is a platform for direct crowdfunding, lending crowdfunding and also P2P lending, which aims to support the growth and development of SMEs. startups or even micro businesses by raising capital from private, professional, non-professional and institutional investors. The platform is a tool for access to credit and funding for businesses, in a transparent, rapid and free of bureaucracy way. It's also a source of diversification of the investment portfolio to increase savings



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TAX MANAGEMENT

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() OTHERS

 ACTIVE SINCE 2017

 FUND RAISED € 32 K

 NUMBER OF EMPLOYEES 5

GEOGRAPHIES



companies and professionals providing

them the possibility to accept bitcoin

as payment for their services. Because

and, the conversion into Euro will be

with the Crypto Exchange platform

The Rock Trading srl, our customers

issues to explain. Our customers will receive exactly the amount in euro

invoiced without fees and no charge-

back problems and costs. Accepting

bitcoin payments will provide you a

marketing tool without risks.

new business opportunity and a great

will not incur in complicated fiscal

Tinkl.it customers will never own bitcoin

entirely processed by us in cooperation

Tinkl.it offers a simple tool to

Tinkl.it Galleria Del Corso 2 Milano • Italy



Daniele Pregnolato Ceo

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 ACTIVE SINCE 2018

FUND RAISED

NUMBER OF EMPLOYEES

GEOGRAPHIES

www.thesociallender.it

company/the-social-lender

by investing in the real economy.

thesociallender

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thesociallender

94



Two Hundred (formerly Tip Ventures)

that manages an Equity Crowdfunding

both retail and professional, can access

to easy investing in private companies,

shall they be Startup or SME's. Two

Hundred offers innovative services to

Startups and Investors. The company

aims to provide a unique professional

approach, offering tailor made advising

to startups and investment services for

investors With Two Hundred companies

have a fully committed team of people

working along with you, providing

the best solution to get the attention

of investors. Investing through Two

Hundred is accessible to everybody,

Platform (200crowd.com). Investors,

is a financial technology company

Two Hundred Crowd Via Filippo Sassetti 32 Milano • Italy



Matteo Masserdotti Ceo

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- () OTHERS

200crowd.com/V2

starting at 500 €.

- in company/200-crowd
- 200Crowd
- 200crowd
- 200crowd

- ACTIVE SINCE 2013
- FUND RAISED € 300 K
- NUMBER OF EMPLOYEES

 13
- GEOGRAPHIES



Utego is an innovative start-up

developing a free digital application

for users, contributing to increase the

transparency of financial market and

the bargaining power of consumers.

It's advantageous for FI that, facing

FinTech revolution, will operate more

dynamically and economically on the

offers a financial aggregation service

through which users will sum in one

all the web based financial positions

market place, improve their financial

a very innovative auction tool, so to

increase their bargaining power.

knowledge in the dedicated educational area and, sum their needs together in

Users will access to a new wider

owned in different Institutions/Banks.

digital financial market, re-establish

an equal, transparent and trustful relationship with the customers. It

a business dispersion due to the

UtegoVia Eleuterio Pagliano 35
Milano • Italy



Stefano Musso Ceo

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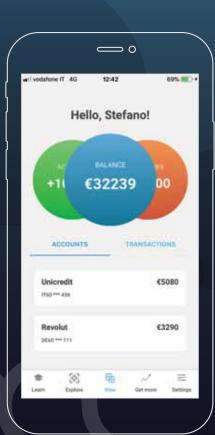
- ACTIVE SINCE 2018
- FUND RAISED
- NUMBER OF EMPLOYEES

 10
- GEOGRAPHIES

96



Your money power



Are you juggling different current accounts or choosing the best deals?

Discover utego.it and join our friends list to stay up to date on our launch!

Are you a company waiting to touch base with our market place and auction tool or to test your API/PSD2 compliancy?

Contact us writing to utego@utego.it



Virtual B Via San Gregorio 40 Milano • Italy





Serena Torielli Ceo

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1

- ACTIVE SINCE 2010
- FUND RAISED
- NUMBER OF EMPLOYEES
 13
- GEOGRAPHIES



Walliance
Viale della Costituzione 16
Trento • Italy

It allows you to raise money and balance the capital needed for your business project, up to 5M €. Born to innovate the real estate economies thanks to Crowdfunding, for product innovation, environmental sustainability, investments in real estate and the simplification of the financial system. It offers an elegant solution to raise funds, manage rapidly all the bureaucratic processes related to the collection of financial resources, making available to sponsors a very effective marketing tool. With Walliance you can create high quality investment proposals thanks to the campaigns that guarantee you a presentation and excellent visibility to your projects.



Giacomo Bertoldi Ceo

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- www.walliance.eu
- in company/walliance-srl
- walliancetherealcrowd
- o walliance
- wallianceteam

- ACTIVE SINCE 2016
- FUND RAISED € 880 K
- NUMBER OF EMPLOYEES

 11
- GEOGRAPHIES



WAVENURE combines Al and quantitative methods to investment decision making, it's the high added value partner for anyone who wants to optimize investment decisions, offer a better advice, enrich its model of service and enhance its business or invest its assets and savings reducing risks and improving returns. It offers various AI-based decisionmaking services and tools: portfolio management, short-medium to longterm trading strategies, robo-analysis, predictions. The offer is divided into services, solutions and APIs, differentiated according to the needs of different users: Asset Managers, Advisors, Investment Firms, Retail Online Brokers, Traders, Individual Investors, to whom provides AI fueled investment fund and a personal AI Investment Coach through a simple, online, engaging experience.



WAVENURE
Piazza del Duomo 16
Milano • Italy



Giulio Massucci Ceo

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- www.wavenure.com
- in company/wavenure
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- ACTIVE SINCE 2016
- FUND RAISED
- NUMBER OF EMPLOYEES

 10
- GEOGRAPHIES GLOBAL

101



Workinvoice is the first Italian web-

trading of commercial receivables.

based marketplace dedicated to the

This revolutionary platform connects

SMEs with qualified investors with a

and efficient short-term funding

P2P approach, bringing a transparent

solution to the Italian market. In the last

decade, due to the reduction in lending

activity of the Italian banks and to the

increasing needs of working capital, the

SMEs are thirsty of alternative sources

of financing. With its solution, in just

a few clicks, the SMEs can access the

into cash within just a few hours. The

advantages compared to factoring are

the possibility to access the market on

a need basis, the absence of obligations or guarantee, the speed of 100% online

marketplace and turn their receivables

Workinvoice Via Errico Petrella 22 Milano • Italy



Matteo Tarroni Ceo

BLOCKCHAIN & CRYPTO

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(INSURTECH

www.workinvoice.it

company/workinvoice

workinvoice

procedures.



 ACTIVE SINCE 2013

 FUND RAISED € 1.6 M

 NUMBER OF EMPLOYEES 20

GEOGRAPHIES



Built with the principals of PSD2. Yolt

is the smart thinking money app that

enables you to sync your accounts

together, see your spending clearly

and do more with your money. Yolt

challenges the status quo of money

management. Staving on top of your

approach and smart insights to 'volt'

you into action, Yolt is about being

smart with your money, so you can make the most of life. With the App you

money shouldn't be a bore. With a fresh

can Sync your accounts in one view, see

your spending clearly and do more with

easy budgeting, international money

Yolt is empowering people to change

transfers and energy comparison.

the way they think about money.

Yolt Bijlmerplein 888 Amsterdam • Holland



Frank Jan Risseeuw Ceo

BLOCKCHAIN & CRYPTO

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company/yolt-unthink-money

getyolt

getyolt

 ACTIVE SINCE 2016

FUND RAISED

 NUMBER OF EMPLOYEES 57

 GEOGRAPHIES **EUROPE**

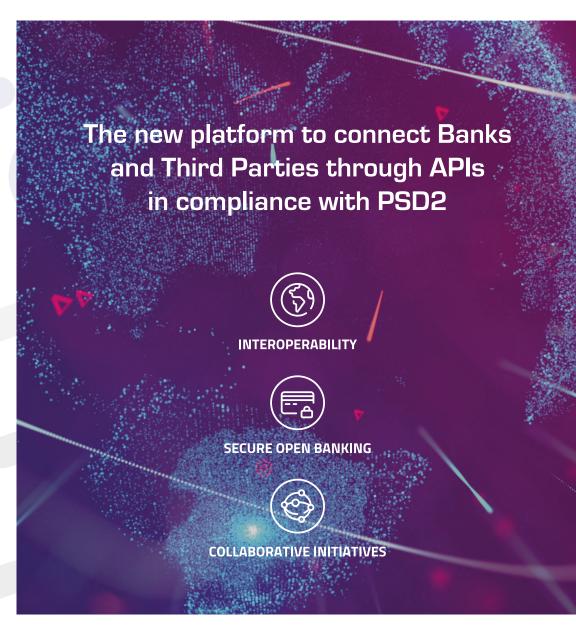
www.yolt.com

getyoltIT





Fintech District





Fabrick represents the evolution of open banking in which banks, fintech and other solution providers in the financial system meet to collaborate and develop new services and business models.

We are waiting for you at Salone dei Pagamenti, Stand L5

www.fabrick.com

Twitter @fabrickplatform
LinkedIn @fabrickfinance
Youtube Fabrick Platform