

UniCredit & PSD2

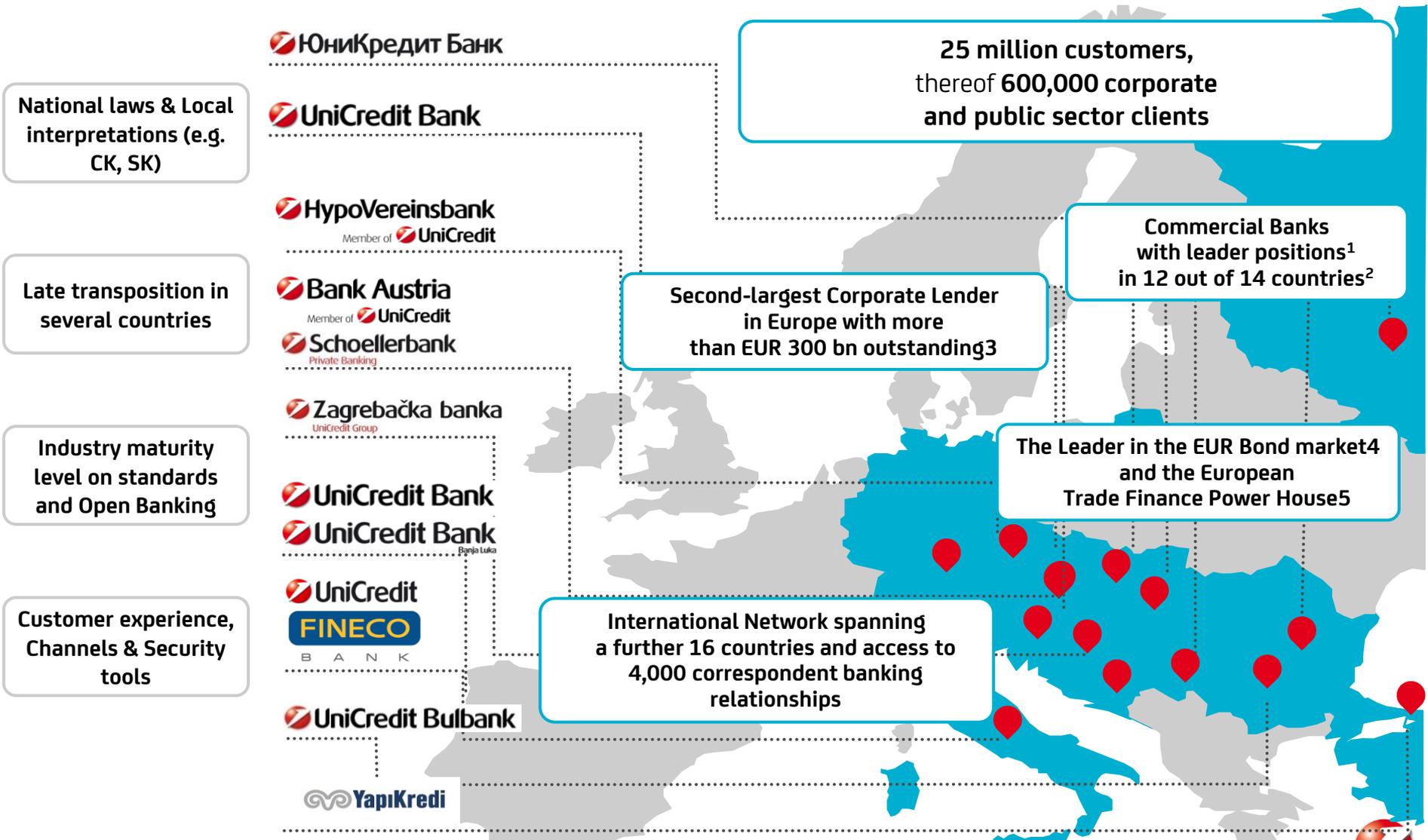


Veronica Pichi – Head of Cash Management Italy

Milan, November 23th 2017

Welcome to
UniCredit
Corporate & Investment Banking

UniCredit: Delivering a unique network in Western, Central and Eastern Europe & PSD2



National laws & Local interpretations (e.g. CK, SK)

Late transposition in several countries

Industry maturity level on standards and Open Banking

Customer experience, Channels & Security tools

25 million customers, thereof 600,000 corporate and public sector clients

Commercial Banks with leader positions¹ in 12 out of 14 countries²

Second-largest Corporate Lender in Europe with more than EUR 300 bn outstanding³

The Leader in the EUR Bond market⁴ and the European Trade Finance Power House⁵

International Network spanning a further 16 countries and access to 4,000 correspondent banking relationships

ЮниКредит Банк

UniCredit Bank

HypoVereinsbank
Member of UniCredit

Bank Austria
Member of UniCredit

Schoellerbank
Private Banking

Zagrebačka banka
UniCredit Group

UniCredit Bank

UniCredit Bank
Banja Luka

UniCredit
FINECO
BANK

UniCredit Bulbank

YapıKredi

1Data as of 9M2016, ranking between #1 and #5 of market share in terms of total assets according to local accounting standard; 2Italy, Germany, Austria, Czech Republic, Slovakia, Hungary, Slovenia, Croatia, Bosnia and Herz, Serbia, Russia, Romania, Bulgaria, Turkey; 3As of 30 Sep 2016 (Source: Internal analysis based on banks' financial statements and market presentations); 4#1 EMEA Bonds in EUR by no. of deals in 2016 (excluding self-led transactions), source: Dealogic; 5Euromoney Trade Finance Survey 2017: Euromoney: <http://www.euromoney.com/Poll/181705/PollsAndAwards/Trade-finance-survey.html>

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UniCredit Spa

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UniCredit Spa
as of 23 November, 2017

