

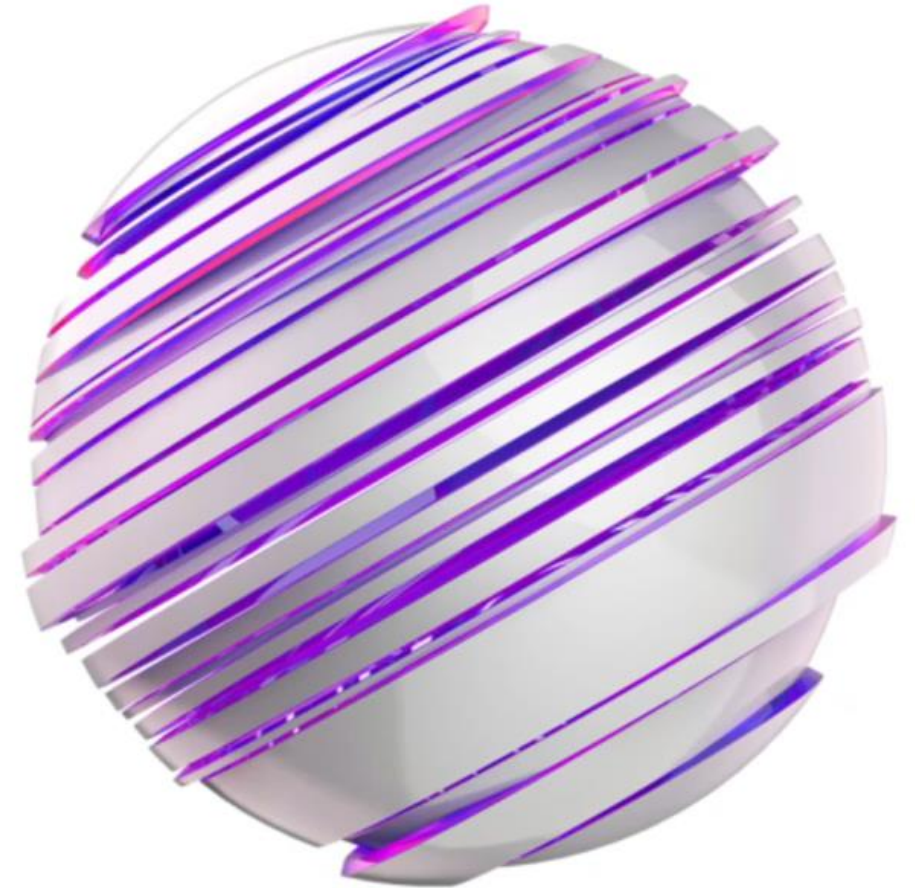
CBI GLOBE

**LA SOLUZIONE PANEUROPEA PER
COLLEGARE BANCHE, ISTITUTI DI
PAGAMENTO E FINTECH,
OLTRE LA PSD2**



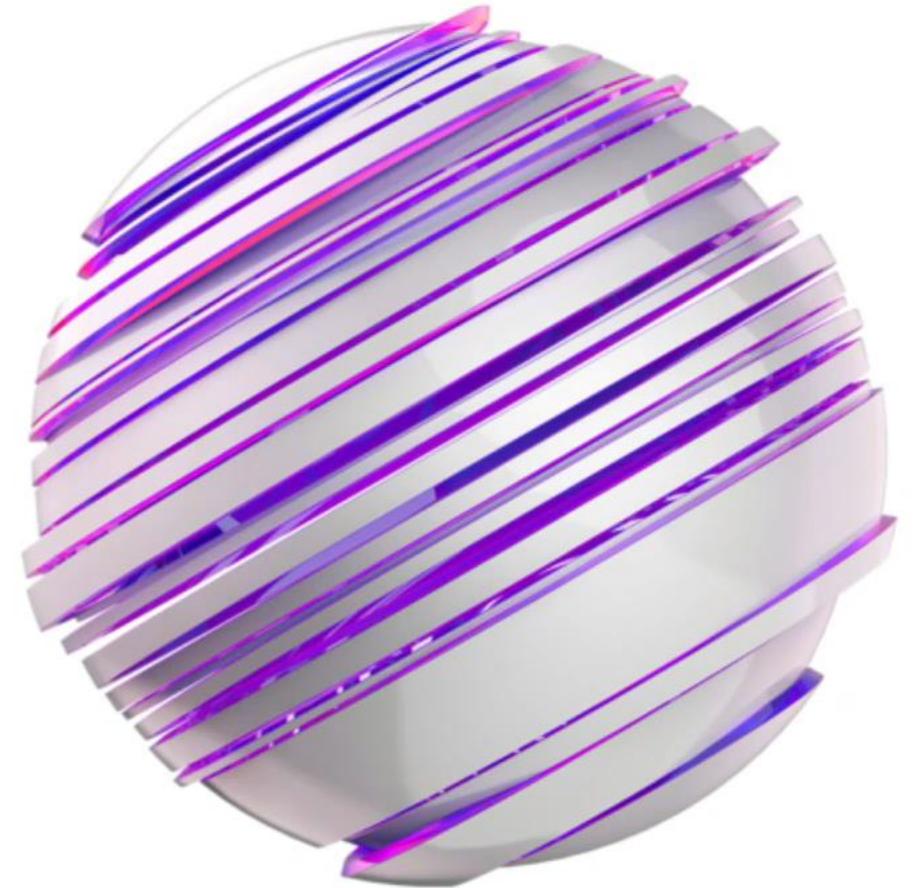
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COS'È L'OPEN BANKING?



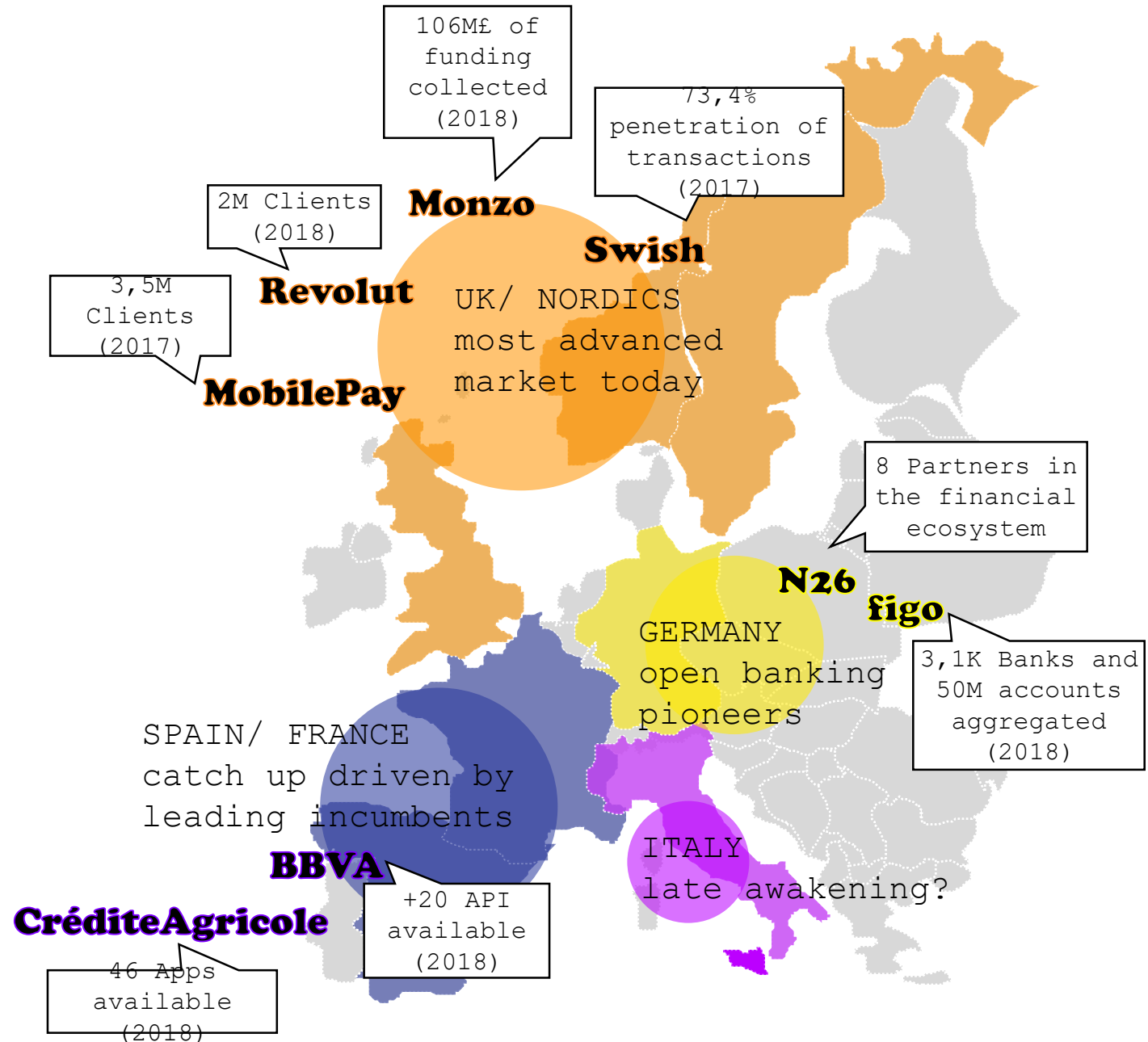
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COS'È L'OPEN BANKING?



accenture

What's going on in Europe?



Which enabling factors?

END USERS (Individuals & Merchants)

#TRUST AND AWARENESS

#RECOGNITION OF
POTENTIAL

58% individuals not aware
of Open Banking meaning¹

91% retailers plan to
implement open banking
initiatives¹

REGULATOR & GOVERNMENT

#CONSUMER PROTECTION

570M of banked
individuals¹

SUPPLY (FS

Institutions)

#RELEVANT

INITIATIVES

26 BN\$ investment in
fintech companies²

DEVELOPERS

#INCREASE
PARTICIPATION

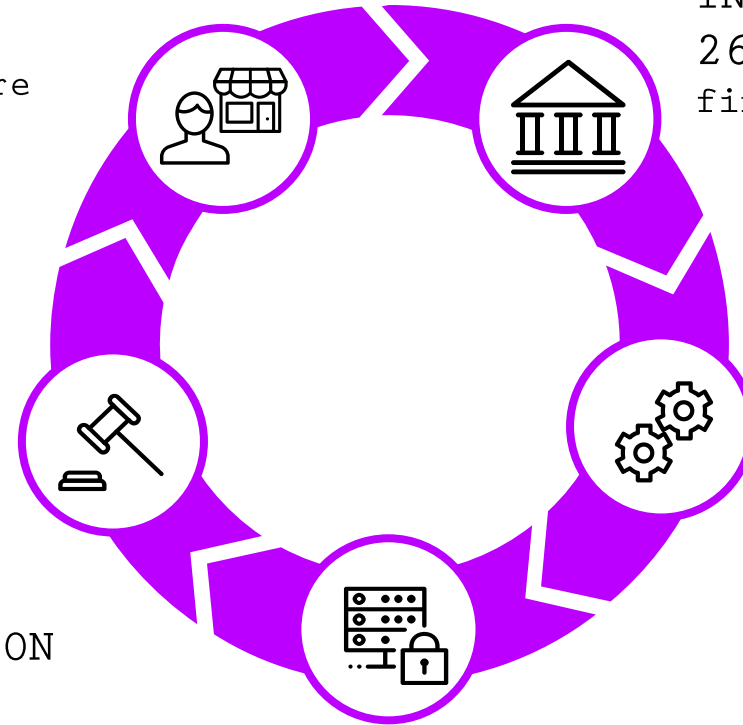
31 M developers on
GitHub²

TECHNOLOGY STANDARDS

#SECURITY/ DATA ACCESS

#BOOST OF INVESTMENTS

15K expected FS API available by
2018¹



How much is it worth?

60 €

EU ESTIMATED REVENUES
Bln

4-6%

**ITALIAN INCREMENTAL
REVENUES FROM OB**

Breakdown per Product

CURRENT ACCOUNTS
SERVICES

20%

LENDING

55%

PAYMENTS

15%

5%

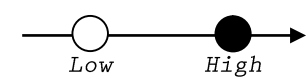
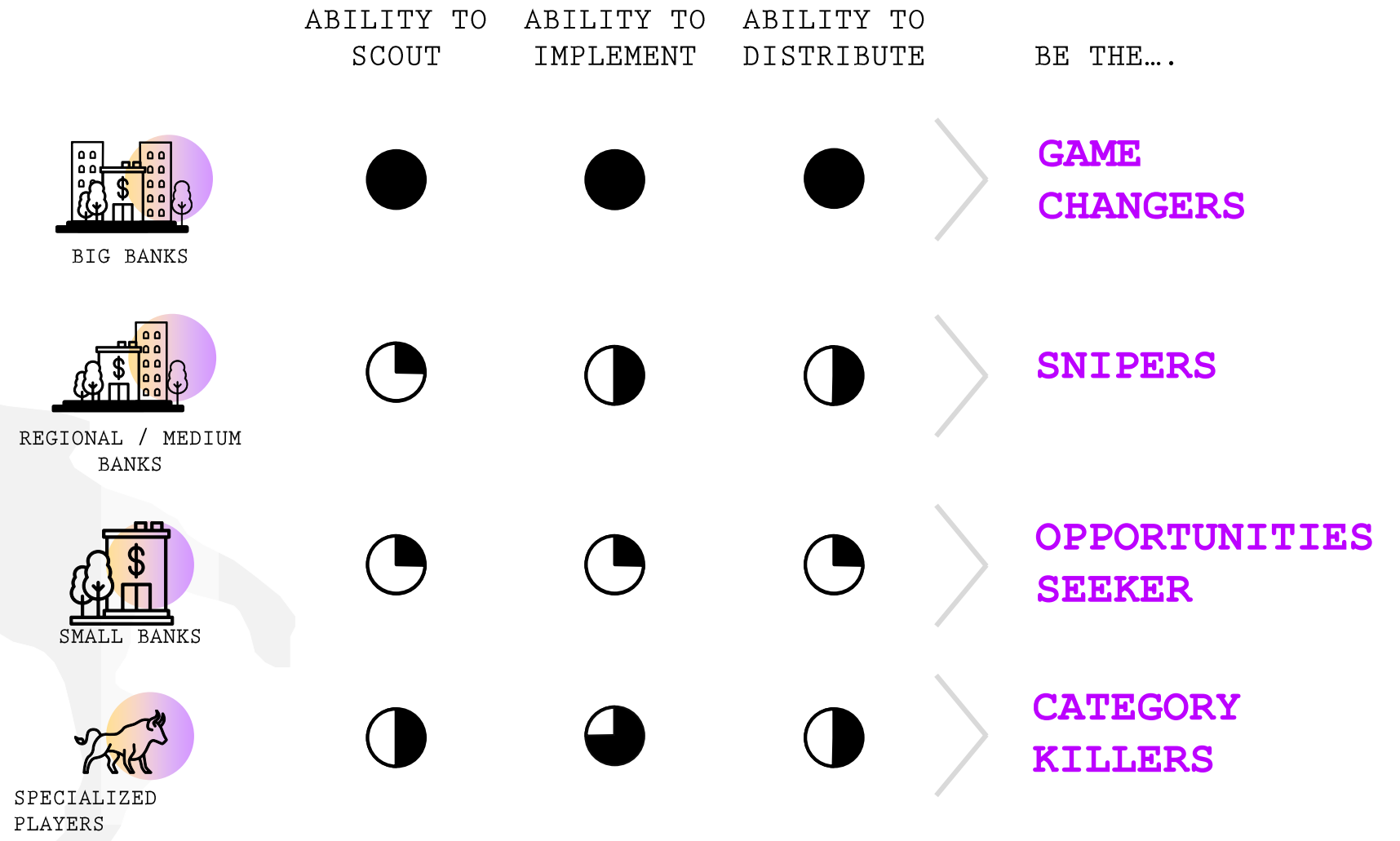
INVESTMENTS/
INSURANCES

5%

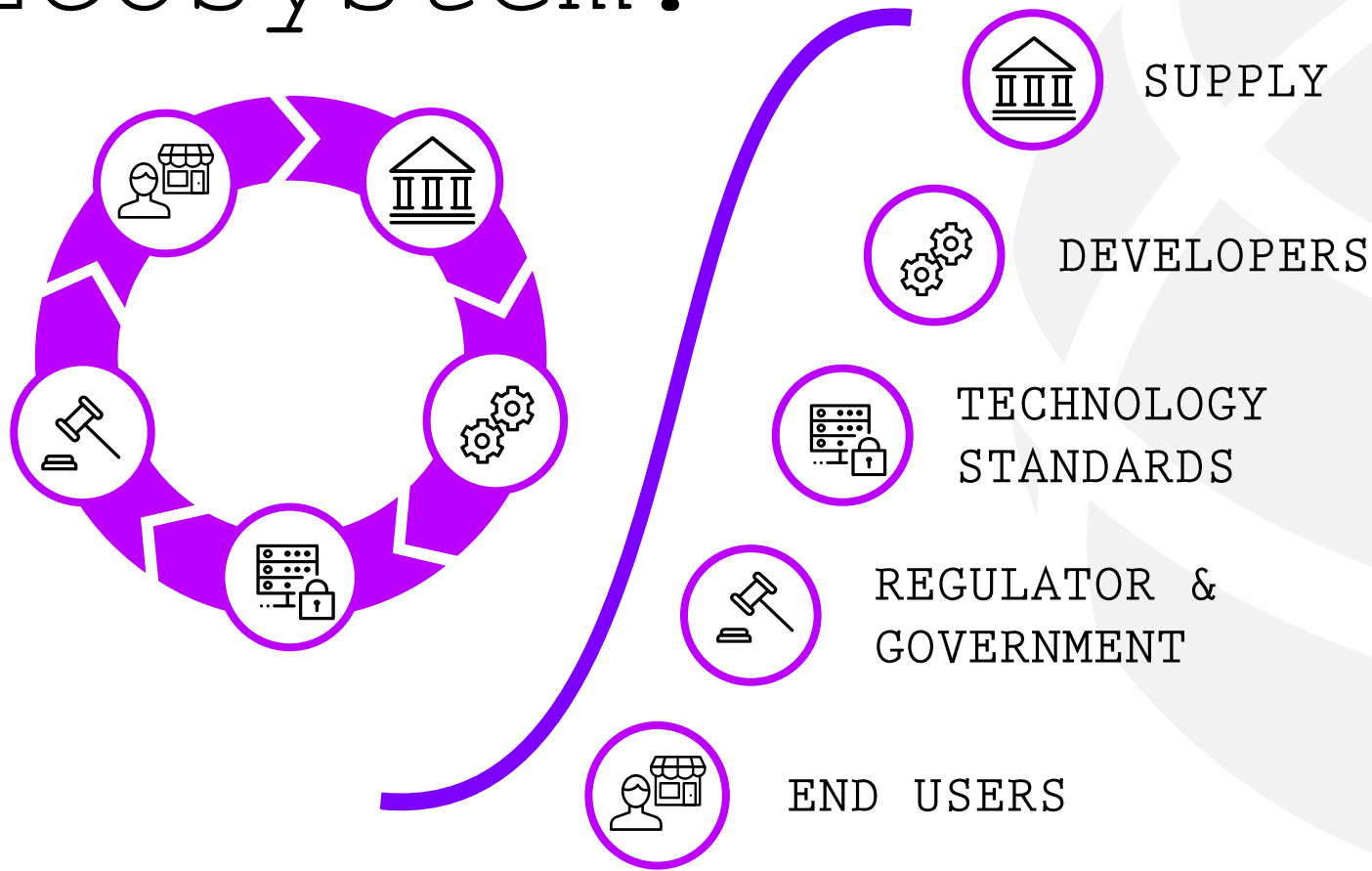
NON FS

Which

roles
for
Italian
banks?



How CBI Globe enables the Ecosystem?



>130 Banks connected
(> 60% of Italian market share)

Ready to integrate Fintechs and
Third Party Providers

Aligned to the most advanced
technology and security
standards

Fully compliant with current
regulatory standard and
future evolutions

Expected +1mln end users
accessing the platform in the 1st year

CBI GLOBE HELPS BANKS IN THE OPEN BANKING CHALLENGE, ENABLING THEM TO BE 100% COMPLIANT AND GET NEW BUSINESS OPPORTUNITIES

Which is the role of Accenture in the New?

Shaping CaaS digital

platform,

to leverage the following



EFFICIENTLY
SCALABLE



FLEXIBLE AND
CUSTOMIZABLE



CUTTING-EDGE
DIGITAL PLATFORM



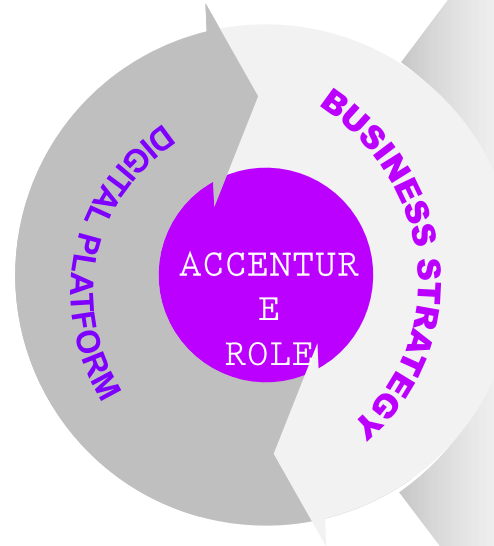
HIGHEST
SECURITY
LEVELS



HUNDREDS OF
SERVICES READY-TO-
USE



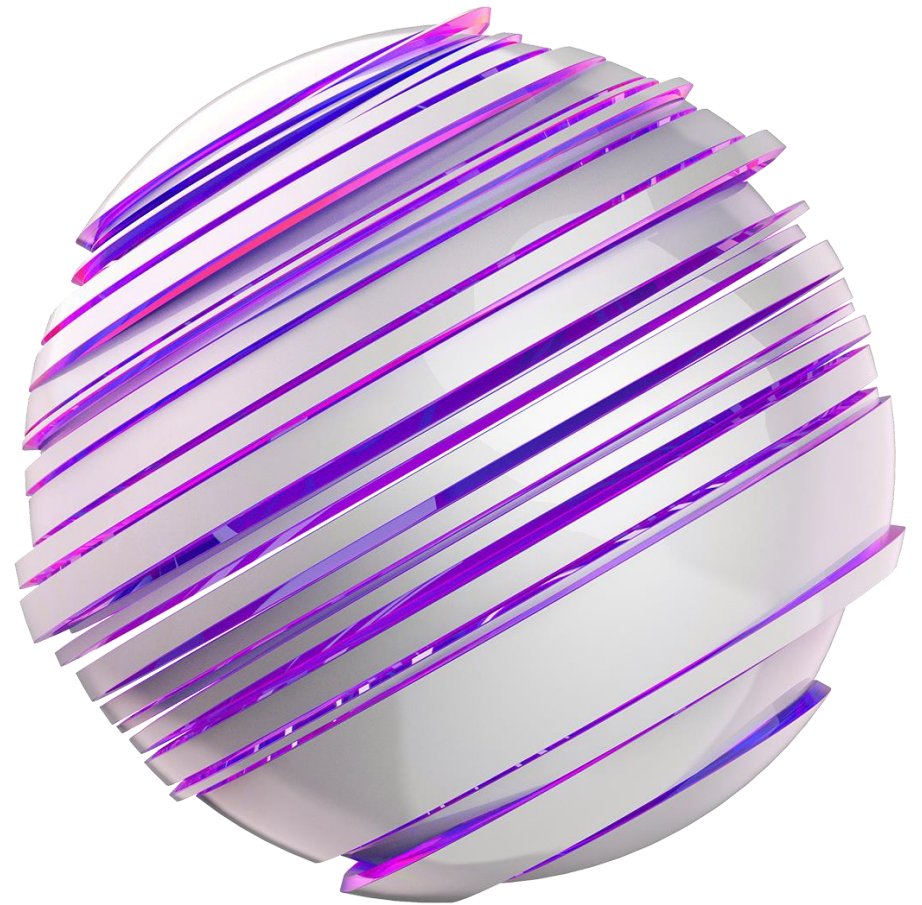
MULTIPURPOSE
BUSINESS
APPLICATION



... and bringing all its
internal
competences to
create the most compelling
Value Added
Services that will
make CBI Globe a
leading PSD2
Ecosystem at
global scale



**THANK
YOU**



accenture

IL SALONE DEI PAGAMENTI

PAYVOLUTION